

“What About Those Who Have Not Heard?”

written by Kerby Anderson

What happens to those who have not heard about Jesus and therefore cannot choose or reject Him?

The Bible does not give a complete answer to the question. But there are certain principles that are contained in the Bible; so, although we may not be totally dogmatic on this subject, neither can we say that we must be agnostic toward it. There is sufficient information given so that we can gain a good perspective on it.

First, God never intended anyone to be out of fellowship with Him. Heaven was intended to be man’s destination. God is holy and loving and wants everyone to repent (Exod. 34:6-7; Jonah 4:10-11; 2 Peter 3:9). Though He is a just and righteous God, He’s also a loving God.

Second, God’s nature prevents Him from being unfair. The Bible teaches that God judges fairly (Gen. 18:25; Psalm 7:11, 9:18; 1 Peter 1:17). In His infinite justice, He will be much fairer than we, with our limited understanding of justice, could possibly be.

Third, man is not in total ignorance or spiritual darkness. The Bible clearly teaches that man has an awareness both of God and of eternity (Psalm 19:1-4; Eccl. 3:11; John 1:9; Acts 14:15-17; Rom. 1:18-21, 2:15). It was the Roman sage Seneca who said, “God is near you, is with you. A sacred Spirit dwells within us, the Observer and Guardian of all our evil and all our good. There is no good man without God.” [Quoted in J. Oswald Sanders, *How Lost Are the Heathen?* (Chicago: Moody, 1972), 53.]

However, this God-consciousness is not enough. Man must have more information

than this in order to be saved. The Christian message is in jeopardy at either extreme. If God-consciousness is sufficient for salvation, then the Bible's revelation is unnecessary. This is wrong because the Bible places such an importance in bringing the message of Jesus Christ to those who have not heard (Rom. 10:14). But if the Bible is the only way a person can be saved, then we are back to our initial question about those who haven't heard.

In these cases, we have a fourth principle: God will provide the necessary information to those who seek Him. God rewards those who seek Him (Heb. 11:6). He will give anyone who earnestly seeks Him enough information to make a decision (1 Chron. 15:2; Psalm 9:10; Prov. 8:17; Jer. 29:13; Acts 8:30-31). God sent Peter to a Roman official named Cornelius to tell him about Jesus (Acts 10). It is also possible that God may work faith in a person's heart so that, like Job, he may say, "I know that my Redeemer lives," without knowing the identity of the Redeemer.

Fifth, the responsibility for a decision concerning this information belongs to each one of us. We are ultimately responsible for the course we choose. No one can make the decision for us. As C.W. Hale Amos wrote, "From what we know, respecting the terms of salvation, we are led irresistibly to the conclusion that no man can perish except by his own fault and deliberate choice." [Ibid., 54.]

We do not have a complete answer to this question. The above principles indicate that God wants all of us to repent, that He is a fair judge, that He will give all of us enough information, and that we are responsible for the decision we make based on that information.

But there is not a totally clear picture about what happens to those who have not heard. This should give us all the more reason to make sure, if we are Christians, that we do what we can to share the Good News with all people or, if we are not Christians, we make a decision for Jesus Christ today. If we are not completely sure that we are believers, we should make sure by a conscious decision. As C.S.

Lewis said in *Mere Christianity*, “If you are worried about the people outside [of Christianity], the most unreasonable thing you can do is to remain outside yourself.” [C.S. Lewis, *Mere Christianity* (NY: Macmillan, 1972), 50.]

Kerby Anderson
Probe Ministries

See answers by
[Sue Bohlin](#)
and [GotQuestions.org](#)

“How Can Computers Be Used to Share the Gospel?”

written by Sue Bohlin

I teach technology in a private Christian school. I am putting together a list of How Computers Can Be Used To Share the Gospel of Jesus Christ. Any help or insights you might have would be greatly appreciated.

Since we are really an apologetics ministry and not evangelistic, we’re not really in that loop a whole lot. I would suggest you go to Google.com and type in the keywords “internet evangelism” and follow some of those links.

One thing that does come to mind is the fact that almost 100% of young people are online, and they are looking for relationships, even cyber-relationships, and

looking for spirituality. So sharing the gospel in the context of developing online friendships in chat rooms (although one has to be waaaay careful there), online discussion groups, and blogging sites (weblogs. . . sort of personal diaries: see xanga.com) is a good strategy for sharing the gospel online.

I turned to our great friend of Probe, Keith Seabourn, Chief Technology Officer of Campus Crusade for Christ, for help in answering this question.

I have been using computers and the internet to share Jesus for over 10 years. We in Campus Crusade have found it to be extremely effective. I have several suggestions.

1. Visit Tony Whitaker's excellent Online Evangelism guide at www.web-evangelism.com/

2. For stories and statistics over several years, visit my personal website at www.seabourn.org. Specifically, visit my newsletter archives on that site. Many newsletters tell stories. For compilations of responses and statistics, see the End of Year Reports for 1999 or 2001.

3. For a broad overview of what Campus Crusade is doing to use the Passion of the Christ movie for online evangelism, see www.seabourn.org/newsletters/0401/thepassion.html.

These are some initial ways for you to explore. There are many, many more.

Hope you find this helpful.

Sue Bohlin

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“What’s a Good Book to Give to a Seeker?”

written by Sue Bohlin

My coworker seems to be searching about religion in general. She is a single mom and I want to provide her a book to gain insight into Christianity and how it will change her life. Something that is simple and easy to read. Do you have any recommendations?

Yes!! Lee Strobel’s excellent book *The Case for Christ*. Your coworker doesn’t need Christianity. . . she needs Jesus. Strobel was a hardened atheist, a journalist for the *Chicago Tribune*, who chased down experts who could talk to him about Christ. It not only is very convincing, it’s a wonderful way to walk through his steps toward placing his faith in Christ himself.

I’m glad you asked!

Sue Bohlin

Probe Ministries

Is the Church Ready to Engage the

World for Christ?

written by Dr. Patrick Zukeran

This article is also available in [Spanish](#).



The Mission of the Church

The church is called to engage the world for Christ. Jesus commanded us to “Go therefore and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe all that I commanded you . . .”

Many churches and Christian organizations are doing a wonderful job in fulfilling this call. However, it appears that the majority of the church has responded in one of two ways. Some churches have chosen to retreat and protect themselves from the world by secluding themselves in their own isolated communities. We see huddles of Christian communities with their own sports leagues, schools, clubs, etc. There is nothing wrong with Christian programs, but if it is created with an isolationist mentality, we create a church that is withdrawn from the world, irrelevant, and unable to relate to the unbelieving world.

I saw a display of this at a funeral once. As an invited guest not knowing anyone, I sat with the non-believers in the audience and observed how the Christians at the funeral interacted with the non-believers. The pastor preached a message using terminology foreign to the non-Christian. After the funeral, at the lunch reception, I saw the Christians huddled together speaking “Christianese”—a language that sounded totally foreign. What a wasted opportunity! This moment was a small display of the danger that isolating ourselves from the world creates: Christians unable to relate with the lost world.

Another response has been that, instead of transforming the world, many

churches have been transformed by the world. The popular thinking of the culture has dismantled the foundational truths upon which the church once stood. Major denominations are now in a battle or have given up their position on key tenets regarding truth, moral absolutes, and religious truth.

The result of these two responses has been devastating. George Barna writes, “[A]s we prepare to enter into a new century of ministry, we must address one inescapable conclusion: despite the activity and chutzpah emanating from thousands of congregations, the Church in America is losing influence and adherents faster than any other major institution in the nation.”[{1}](#)

Charles Colson writes, “We live in a culture that is at best morally indifferent. A culture in which Judeo-Christian values are mocked and where immorality in high places is not only ignored but even rewarded in the voting booth. A culture in which violence, banality, meanness, and disintegrating personal behavior are destroying civility and endangering the very life of our communities. . . . Small wonder that many people have concluded that the ‘Culture war’ is over and we (the church) have lost.”[{2}](#)

Let us study some of the key issues facing the church in the 21st century and see how they have affected our witness. And let’s see if we are indeed ready to engage our world.

The Church and Truth

Our current, postmodern culture adheres to the position that universal objective truth does not exist. Truth is relative to each individual and to each culture. Jim Leffel summarizes postmodern relativism this way,

Relativism says the truth isn’t fixed by outside reality, but is decided by a group or individual for themselves. Truth isn’t discovered but manufactured. Truth is ever changing not only in insignificant matters of taste or fashion, but in crucial matters of spirituality, morality and reality itself.[{3}](#)

Leading postmodern thinker John Caputo writes, “The cold, hermeneutic truth, is that there is no truth, no master name which holds things captive.” {4} Both men summarize the postmodern belief that objective truth does not exist and therefore, we conclude that all truth claims are equal even if they are contradictory.

This understanding of truth permeates every area of our culture. Public schools, government, and the media all promote the view that ‘since there are multiple descriptions of reality, no one view can be true in an ultimate sense.

A survey of the American public revealed that 66 percent agreed with the statement, “There is no such thing as absolute truth.” {5} Among the youth, 70 percent believe that there is no such thing as absolute truth; two people could define “truth” in conflicting ways and both be correct.” {6}

This popular notion stands in opposition to biblical teaching. Truth is rooted in God. It corresponds to the facts of reality. It is embodied in Christ and revealed in God’s revelation, the Bible. Jesus states in John 14:6, “I am the way the truth and the life. . . .” God, who is truth, has revealed to us His word of the truth, the Bible. In John 17:17 Jesus prays for His disciples saying, “Sanctify them in truth; your word is truth.” Absolute truth is knowable because God has revealed it to us in the Bible. Truth is not a social construct created by a culture, nor is it relative as some postmodernists claim. It is transmitted to us by the God of truth to His creatures who are expected to conform themselves to this truth.

For two millennia the church has been the guardian of truth. However, unbridled postmodern philosophy appears to have influenced the church in a frightful way. According to the latest studies the church could be in danger of surrendering her position. According to the latest research, 53 percent of adults in church believe there is no absolute truth. Among the youth in church, research shows that 57 percent do not believe an objective standard of truth exists {7}

Ephesians 6 exhorts us to engage in spiritual battle with the spiritual armor God

provides. An essential component is the “belt of truth.” Without a clear understanding of truth, we cannot hope to successfully engage our culture for Christ. God’s truth is the foundation on which the church’s message stands.

The Church and Ethics

Most Americans reject the idea of absolute truth, so they naturally reject the idea of absolute moral truth. George Barna writes, “This transformation has done more to undermine the health and stability of American Society—and perhaps, of the world. . . .”[{8}](#)

The late Dr. Francis Schaeffer wrote,

If there is no absolute moral standard, then one cannot say in a final sense that anything is right or wrong. By absolute we mean that which always applies (to all people), that which provides a final or ultimate standard. There must be an absolute if there are to be morals, and there must be an absolute if there are to be real values. If there is no absolute beyond man’s ideas, then there is no final appeal to judge between individuals and groups whose moral judgments conflict. We are merely left with conflicting opinions.[{9}](#)

Dr. Schaeffer’s conclusion is what we must inevitably come to if we hold to the belief that truth is relative. The danger of rejecting moral absolutes is that we surrender our right to judge anyone’s beliefs or behaviors as right or wrong. We then arrive at the unbiblical position of tolerating all beliefs and lifestyles, whether those involve homosexuality, abortion, misogyny, or other behaviors. The Bible, then, becomes a book of suggestions on how to live and is no longer God’s universal law for mankind.

Barna’s survey shows that most people in our country have come to this conclusion. He records that only 25 percent of adults and 10 percent of teens believe there is absolute moral truth.[{10}](#)

The biblical position is that there are revealed moral absolutes. God, who is truth, has revealed His truth through His word, the Bible. The moral law revealed in God's word is universal. In Romans 2, God is just to judge every person according to His law. His law is given in His word and also He has placed a witness to His law in the moral conscience of men (Romans 2:14-16).

According to Barna's survey, only 49 percent of born again Christians agreed with the proposition that moral truth is absolute and 51 percent either disagreed or did not know what to think about moral truth.[{11}](#) 57 percent of Christian teens believe that when it comes to morals and ethics, truth means different things to different people; no one can be absolutely positive they have the truth.[{12}](#)

If there are no moral absolutes, we cannot clearly define sin. Teaching on holy living is lost in the absence of clear standards of morality. Without a moral foundation, churches and their members are *influenced by* the culture more than they are *influencing* the culture for Christ. That is what we are seeing in churches today. Mainline denominations are adopting the values of the culture and abandoning the biblical stand on several moral issues. Christian philosopher Søren Kierkegaard warns, "Once the church comes to terms with the world, Christianity is abolished."[{13}](#)

The Church and Spiritual Truth

If absolute truth does not exist, then moral absolutes do not exist. The same then applies to religious truth. The religion of our culture would be syncretism. Syncretism combines complementary and often contradictory teachings from different religions to form a new system tailored to each individual's preferences. Indeed, Barna's research reveals that 62 percent of Americans agree that "it doesn't matter what religious faith you follow because all faiths teach similar lessons about life."[{14}](#)

Syncretism contradicts biblical teaching. The Bible teaches that the truth is found

in Jesus Christ and in Him alone. In John 14:6 Jesus states, "I am the way, and the truth, and the life; no one comes to the Father but through me." The Apostles repeat this claim. In Acts 4:12 Peter states, "And there is salvation in no one else; for there is no other name under heaven that has been given among men by which we must be saved."

The Bible teaches that the Bible itself is the source of spiritual truth and that salvation is found exclusively in Jesus. Not only does the biblical evidence argue against syncretism, logic does as well.

A brief study of the world's religions reveals that they are contradictory on their basic truth claims, and therefore, mutually exclusive. Ravi Zacharias writes, "Most people think all religions are essentially the same and only superficially different. Just the opposite is true."

However, if all religions are true, all religious practices are valid and cannot be judged good or evil. Then are we to tolerate cultures that burn living widows alive at their husband's funerals because of their religious convictions? How about religions that teach young men to execute acts of terrorism on innocent victims in the name of God? We would have to conclude that we couldn't say such practices are right or wrong.

Postmodern ideas have made their impact on the church regarding the belief of absolutes, regarding spiritual truth, and the exclusive claims of Jesus Christ. Jesus made it clear in John 14:6 that He is the source of spiritual truth and the only way to eternal life. However, among born again Christians, 31 percent believe that if a person is good enough they can earn a place in heaven. 26 percent believe it doesn't matter what faith you follow, because they all teach the same lessons. 24 percent believe that while He lived on earth, Jesus committed sins like other people. [{15}](#) 30 percent believe Jesus died, but never had a physical resurrection. [{16}](#)

These surveys reveal that a growing number of Christians do not understand the

basic teachings regarding the unique nature of Christ and His message. If Christianity is not true in its unique claims, the church is preaching a message of religious preference and not one of eternal truth. The power of the gospel is that spiritual truth and salvation is found in no one else but Jesus Christ.

The Church That Will Engage

Our postmodern culture brings some formidable challenges to the church of the 21st century. The church is struggling with foundational issues like the nature of truth, moral absolutes, and spiritual truth. What is required of us if we are to be successful in engaging the world for Christ? It is for Christians to have a courageous faith, committed hearts, a compelling defense, and a compassionate attitude.

1 Peter 3:14-16 states, “Do not fear what they fear, do not be frightened.’ But in your hearts, set apart Christ as Lord. Always be prepared to give an answer to everyone who asks you to give the reason for the hope that you have. But do this with gentleness and respect.”

The world is often hostile to the message of Christ, especially its message of salvation found only in Jesus and its teaching on moral absolutes. That is why courageous faith that overcomes fear is essential.

Second, we are called to engage the world with committed hearts. Peter writes that instead of fear, we are to, “set apart Christ as Lord.” Courageous faith comes from a heart committed to Jesus. When Jesus is Lord of a believer’s heart, he or she responds properly in any situation. The church is the greatest witness for Christ when Jesus is Lord of every member’s life.

Third, to engage the world for Christ, we must have a compelling defense of the faith. Peter writes, “Always be prepared to give an answer to everyone who asks you to give a reason for the hope that you have.” We are exhorted to never be caught unprepared; never unwilling, and never timid about our response. The

word “answer” in the Greek is *apologia*, which was used in connection with a formal public defense often before magistrates and in judicial courts. Every Christian is called to defend the faith.

Unfortunately, much of the church is unable to do this. A recent survey by Josh McDowell showed that 84 percent of Christian college freshmen were unable to explain why they believed.[\[17\]](#) We can’t expect a skeptical world to believe our message if we can’t give them a compelling reason why they should. For this reason, every Christian is called to the study of apologetics.

Fourth, we must engage with a compassionate attitude. Gentleness refers to the attitude that relies on God to change attitudes and minds. Respect is the same word used in the New Testament for reverence shown towards God. We are not to witness with an arrogant or combative demeanor, but one of gentleness and respect. Without these two qualities, it is dangerous to attempt to evangelize.

Probe Ministries is committed to equipping the church to engage their world for Christ. Probe’s ministries include our Web site, books, and conferences that will equip you to engage our world with insight and integrity, providing Christians a ready answer for their faith.

Notes

1. George Barna, *The Second Coming of the Church*, (Dallas: Word Publishing, 1998), 1.
2. Charles Colson, *How Shall We Now Live?* (Wheaton, IL: Tyndale Publishing, 1999), ix-x.
3. Dennis McCallum ed., *The Death of Truth*, (Minneapolis: Bethany House Publishers, 1996), “Our New Challenge: Postmodernism,” by Jim Leffel, 31.
4. John Caputo, *Radical Hermeneutics: Repetition, Deconstruction, and the*

- Hermeneutic Project* (Bloomington, IN: Indiana University Press, 1987), 192.
5. Gene Edward Veith, *Postmodern Times*, (Wheaton, IL: Crossway Books, 1994), 16.
 6. Barna, *Third Millenium Teens*, (Ventura, CA.: Barna Research Group, 1999), 44.
 7. Josh McDowell and Bob Hostetler, *The New Tolerance* (Wheaton, IL.: Tyndale House Publishers, 1998) 172-173.
 8. Barna, *Boiling Point*, (Ventura, CA.: Regal Books, 2001), 78.
 9. Francis Schaeffer, *How Should We Then Live?* (Old Tappan, N.J.: Fleming Revell, 1976), 145.
 10. Barna, *Boiling Point*, 78.
 11. Ibid., 80.
 12. McDowell and Hostetller, 21.
 13. Quoted by Michael Horton, *Beyond Culture Wars* (Chicago: Moody, 1994), 37.
 14. Barna, *Absolute Confusion*, (Ventura, CA.: Regal Books, 1993), 79-80.
 15. Barna, "Born Again Christians," *Barna Research Online*, 19 April 2001, 2.
 16. Barna, "Americans' Bible Knowledge is in the Ballpark, But Often Off Base," *Barna Research Online*, 12 July 2000.
 17. McDowell and Hostetler, 173.

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9. Grootius, Douglas. *Truth Decay*. Downer's Grove, IL: InterVarsity Press, 2000.
10. McCallum, Dennis ed., *The Death of Truth*. Minneapolis: Bethany House Publishers, 1996, "Our New Challenge: Postmodernism" by Jim Leffel, p. 31.
11. McDowell, Josh and Bob Hostetler. *The New Tolerance*. Wheaton, IL: Tyndale House Publishers, 1998.
12. McDowell, Josh and Bob Hostetler. *Right From Wrong*. Dallas: Word Publishing, 1994.
13. Schaeffer, Francis. *How Should We Then Live?* Old Tappan, N.J: Fleming Revell, 1976.
14. Veith, Gene Edward. *Postmodern Times*. Wheaton, IL: Crossway Books, 1994.

Freudian Slip: When Christians Drop the Ball

written by Rusty Wright

The Jewish doctor, urged to flee Vienna during 1937 Nazi advances, is said to have replied that his “true enemy” was not the Nazis but “religion,” the Christian church. What inspired such hatred of Christianity in this scientist?

His father Jakob read the Talmud and celebrated Jewish festivals. The young boy developed a fond affection for his Hebrew Bible teacher and later said the Bible story had “an enduring effect” on his life.

A beloved nanny took him to church as a child. He came home telling his parents about “God Almighty.” But eventually the nanny was accused of theft and dismissed. He later blamed her for many of his psychological difficulties and launched his private practice on Easter Sunday as an “act of defiance.”

Anti-Semitism hounded the lad at school. Around age twelve he was horrified to learn of his father’s youthful acquiescence to Gentile bigotry. “Jew! Get off the pavement!” a “Christian” had shouted to the young Jakob after knocking his cap into the mud. The son learned to his chagrin that his dad had complied.

In high school he abandoned Judaism for secular science, humanism and Charles Darwin. At the University of Vienna he studied atheist philosopher Ludwig Feuerbach and carried his atheism into his career as a psychiatrist, distrusting the biblical documents. Religion was simply a “wish fulfillment,” he taught, a fairy tale invented by humans to satisfy their needy souls and to avoid responsibility for their actions. The doctor was Sigmund Freud.

Freud became perhaps the most influential psychiatrist of history, affecting medicine, literature, language and culture. A recent survey of the nation's leading journalists and historians listed the top 100 news stories of this century. Prepared for the Newseum, a journalism museum in Arlington, Virginia, the poll rated Freud's 1900 publication of *Interpretation of Dreams* as number 86. He ranked higher than the U.S. entry into World War I, John Glenn's first earth orbit, the Berlin Airlift, Microsoft's founding and the Chernobyl nuclear disaster.

Obsessed with the "painful riddle of death," Freud once said he thought of it daily throughout life. His favorite grandson's death brought great grief: "Everything has lost its meaning to me.... I can find no joy in life." In 1939 he slipped into eternity, a willful overdose of morphine assuaging cancer's pain.

As an adult, Freud had encountered at least a few credible Christians, notably a professor, a pastor and a physician. Perhaps by then he was too set in his ways. Suppose that instead of bigotry and presumed dishonesty, the young Freud had met still more intelligent, honest and compassionate believers who welcomed him, respected his Jewish heritage and showed God's love, who could tactfully explain the faith's rational roots and its message of forgiveness. Would psychology-and history-be different?

There are many reasons why people reject faith, including intellectual doubt, emotional confusion and anger over life situations. Nonthinking or hypocritical Christians can make matters worse. Some (many?) people who claim to be "Christians" but don't have a genuine relationship with God can do the same. Not everything done in the name of Christ is an example of people following Jesus.

The racist or anti-Semitic hate group that quotes Scripture, the philandering minister, the abusive parent or spouse, the church leader with his hand in the till-all can breed scorn and skepticism.

Yet along with the hypocrites are many faithful followers of Jesus who feed the hungry, clothe the poor, aid disaster victims and help the hurting find comfort and

spiritual life. “Christians aren’t perfect,” reads a popular bumper sticker, “just forgiven.”

These faithful seek to emulate their Leader who, according to the Bible, “committed no sin, nor was any deceit found in His mouth.” The not-so-faithful believers would do well to follow their example, seek spiritual help and clean up their acts. Then maybe some future Sigmund Freuds would warm up to the message that faith can bring true meaning and hope even in life’s most difficult circumstances.

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What Do I Say Now?

written by Rick Wade

“True for You, But Not For Me”

Since the church began, objections have been raised to the faith. They have varied according to the beliefs and mindset of the day. To be effective in taking a stand for the truth, Christians have had to know the current questions and objections. Maybe youve heard some of the more common objections today such as “Jesus never claimed to be God,” or, “What gives *you* the right to say other peoples morals are wrong?” Or how about, “That might be true for you, but its not true for me.” Sometimes these objections are well thought out, but often they sound more like slogans, catch-phrases the non-believer has heard but to which he or she probably hasnt given much thought.

If objections such as these have brought an abrupt end to any of your

conversations because you weren't sure how to respond, a book published last year might be just what you need. The title is *"True For You, But Not For Me": Deflating the Slogans That Leave Christians Speechless*, and it was written by Paul Copan, an associate with Ravi Zacharias International Ministries. Copan's goal in this book is to provide responses for Christians who find themselves stumped by the objections of critics. To that end he deals with objections in such areas as knowledge of truth, morality, the uniqueness of Christ, and the hope of those who've never heard the Gospel.

In this article, I'll pull out a few of these objections and give brief answers, some from Copan, and some of my own.

Before doing that, however, I need to make an important point. If non-believers are doing nothing more than sloganeering by hurling objections that they really don't understand, rattling off memorized answers that *we* don't understand, Christians can be guilty of the same behavior of our opponents. Even though the objections might sound recorded, our answers needn't. Thus, I strongly suggest that you get a copy of Copan's book or obtain some other books on apologetics which will fill in the gaps left by our discussion.

Relativism

Let's begin with a brief look at the issue of relativism and what it means for discussions about Christianity.

Relativism shows itself primarily in matters of truth and morality. When we say that truth is relative, we mean that it differs according to the times, or to particular circumstances, or to differing tastes and interests. It is the denial that objective truth exists; that is, truth that applies to all people and for all time. Now, most people will probably agree that there is truth in matters of scientific fact, but with respect to religion and morality, each person is said to have his or her own truth. Such things are matters of opinion at best, and are true only relative to

particular individuals.

The implications of this are enormous. Evangelism, or the effort to persuade people to believe that the Gospel is true, is prohibited.^{1} The claim to have *the* truth about a persons relationship with God is considered arrogant or elitist. Tolerance becomes the “cardinal virtue.”^{2} The rule seems to be this: Follow your own heart, and dont interfere with anyone following his or hers.

These are problems which relativism produces in dealing with others. But what about our own Christianity? If truth isnt fixed, maybe I should just drop all this Christian business when it becomes inconvenient.

Relativism with Respect to Knowledge

Lets consider the objection represented in the title of Copans book: that is, “Well, that may be true for *you*, but its not for *me*.” Here the non-believer is essentially saying that its okay for you to adopt Christianity if you choose- that it can be *your* truth. But as far as hes concerned, he has not chosen to believe it- for whatever reasons- so it isnt true for him.

This objection would make better sense if the critic said, “Christianity is *meaningful* for you, but it isnt for me.” Or, “Christianity might *work* for you, but it doesnt for me.” These are reasonable objections and invite serious discussion about the meaning of Christ for every individual and how Christianity “works” in our lives. But the objection voiced is that Christianity is *true* for some people, but not for others. How can that be? Truth is that which is real or statements about what is really the case. “True for you, but not for me” can only be a valid idea if truth is relative to persons, times, circumstances, or places.

The Christian should question the person about this. Does he believe that truth is relative? If so, then hes actually undercutting his own claims. You see, the statement, “It may be true for you, but its not for me,” becomes relative as well. No statement the person makes can be considered a fixed truth that everyone-

even the relativist- should believe. So, our first response might be to point out that, based upon his own relativistic views, anything *he* says is relative; its truth-status might change tomorrow. So theres no reason for anyone to take it seriously. [{3}](#)

On a deeper level we can point out that if theres no objective, fixed truth, all meaningful conversation will grind to a halt. If nothing a person says can be taken as true or false in the normal sense, the listener wont know if the speaker really means what he says. What would be the value, for example, of reading the cautions on a bottle of pills if the meaning and truth of the words arent set? Trying to communicate ideas when truth and meaning fluctuate like the stock market is like trying to nail Jell-O to a wall. Theres no way to get hold of any idea with which to agree or disagree.

The non-believer might object that not all matters are relative, only matters of religion and morality. However, the burden is on the *relativist* to prove that matters of religion and morality *are* relative, for it isnt obvious that this is so. Why should these matters be treated differently with respect to truth than others? The fact that one cant debate morality on the basis of evidences as one would, say, a scientific issue doesnt mean that the truth about it cant be known. More important, however, is the fact that Christianity in particular is tied very tightly to historical events which *are* matters of fact.

Christianity cant be true for one person but not for another. Either it is true- and all should believe- or it isnt- and it should be discarded.

Moral Relativism

Lets turn our attention to objections regarding morality. One objection we hear is similar to one weve already discussed about truth. Non-believers will say, "Your values might be right for you, but they arent for me." [{4}](#)

First, we need to understand the historic Christian view of morality. According to

Scripture, morals are grounded in God. As God is unchanging, so also is His morality. As Paul Copan notes, such morals are discovered, not invented.^{5} They are objective; they do not come from within you or me, but are true completely apart from us.

Having abandoned God as the standard for morality and replaced Him with ourselves, some say there is no objective morality. When told that a certain individual believed that morality is a sham, Samuel Johnson responded, “Why sir, if he really believes there is no distinction between virtue and vice, let us count our spoons before he leaves.”^{6} Johnsons quip doesnt prove that morals are objective, but it indicates how well have to live if they arent. If matters of morality are relative, how can we trust anything another person says about moral issues? For example, if a person says that you can trust him to hold your money for you because he is honest, how do you know whether what he means by “honest” is what *you* mean by it? And how can you be sure he wont decide once he has your money that honesty isnt such a good policy after all? Such a situation would be “*existentially* (or practically) unworkable.”^{7}

Paul Copan argues that we know intuitively that some things are wrong for everyone. Ask the non-believer if torture, slave labor, and rape are okay for some people. Ask him if there is a moral distinction between the labors of the late Mother Teresa and Adolph Hitler. Or press him even further and ask how he would respond if he were arrested and beaten for no reason, or if someone pounded his car with a sledgehammer.^{8} Would he feel better knowing that the perpetrators found personal fulfillment in such activities? Or would he cry “Unfair!”?

Some non-believers are willing to concede that within a given society there must be moral standards in order for people to live together in peace. However, theyll say, differences between *cultures* are legitimate. Thus, theyll complain, “Who are *you* to say another cultures values are wrong?”^{9} One culture has no right to force its morality on another.

But is it true that moral standards are culturally relative? Or perhaps the better question should be, Is it really likely that the non-believer believes this himself? You might recall the Womens Conference in Beijing several years ago. Representatives from all over the world gathered to plan strategies for gaining rights for women who were being oppressed. Could a cultural relativist support such a conference? Its hard to see how. Cultural relativism leaves a society with its hands tied in the face of atrocities committed by people of other cultures. But as we have noted before, we know intuitively that some things are wrong, not just for me or my culture but for all peoples and all cultures. To take a firm stand against the immoral acts of individuals or cultures one needs the foundation of moral absolutes.

Religious Pluralism

Christians today, especially on college campuses, are free to believe as they please and practice their Christianity as they wish . . . as long as they arent foolish enough to actually say out loud that they believe that Jesus is the only way to God. Nothing brings on the wrath of non-believers and invites insults and name- calling like claims for the exclusivity of Christ.

Religious pluralism is in vogue today. Many people believe either that religions are truly different but equally valid since no one really knows the truth about ultimate realities. Others believe that the adherents of at least all the major religions are really worshipping the same “Higher Being;” they just call him (or it) by different names. Religions are superficially different, they believe, but essentially the same.

Lets look at a couple of objections stemming from a pluralistic mindset.

One objection is that “Christianity is arrogant and imperialistic”^{10} for presenting itself as the only way. Of course, Christians can act in an arrogant and imperialistic manner, and in such cases they deserve to be called down. But this

objection often arises simply as a response to the claim of exclusivity regardless of the Christians manner. The only way this claim could be arrogant, however, is if there are indeed competing religions or philosophies which are equally valid. So, to make a valid point, the critic needs to prove that Christianity isnt what it claims to be.

As Copan notes, it can just as easily be the *critic* who is arrogant. Pluralists who reinterpret religious beliefs to suit their pluralism are in effect telling Christians, Muslims, Hindus, etc., what it is they *really* believe. Like the king of Benares who knows that the blind men are really touching an elephant when they *think* they are touching a wall or a rope or something else, the pluralist believes he or she knows what all the adherents of the major world religions dont. The pluralist must have a view of truth that others dont. *That* is arrogance. [{11}](#)

Youve probably heard this objection to the exclusive claims of Christ: “If you grew up in India, youd be a Hindu.” [{12}](#) The assertion is that we only believe what we do because thats the way we were brought up. This argument commits what is called the genetic fallacy. It tries to explain away a belief or idea based upon its source. But as Copan says, “What if we tell a Marxist or a conservative Republican that if he had been raised in Nazi Germany, he would have belonged to the Hitler Youth? He will probably agree but ask what your point is.” [{13}](#) The same argument, in fact, could be turned back on the pluralist to explain *his* belief in pluralism! Copan quotes Alvin Plantinga who says, “Pluralism isnt and hasnt been widely popular in the world at large; if the pluralist had been born in Madagascar, or medieval France, he probably wouldnt have been a pluralist. Does it follow that he shouldnt be a pluralist. . . ?” [{14}](#) The pluralist, in todays relativistic climate, is just as apt to be going along with the beliefs of *his* culture. So why should we believe *him*?

The Uniqueness of Christ

The idea that Jesus is the only way to God has always been a stumbling block for

non-Christians. Lets consider two specific objections stemming from this claim.

Even people who have made no commitment to Christ as Lord hold Him in very high regard. Jesus is usually at or near the top of lists of the greatest people who ever lived. But as odd as it seems, people find a way to categorize Jesus so that they can regard Him as one of the greatest humans ever to have lived while rejecting His central teachings! Thus, one way to deflect the Christian message isnt so much an outright rejection of the faith as it is a reduction of it. Thus, a slogan often heard is “Jesus is just like any other great religious leader.” [{15}](#)

One has to wonder, however, how a man can be considered only a great religious teacher (or to have a high level of “God- consciousness”, as some say) who made the kinds of claims Jesus did, or who did the works that He did. Consider the claims He made for Himself: that He could forgive sins, that He would judge the world, that He and the Father are one. None of the other great religious teachers made such claims. Furthermore, none of the others rose from the dead to give credence to what He taught.

A favorite objection to arguments for the deity of Christ is that Jesus never said, “I am God”. [{16}](#) But does the fact that there is no record of Him saying those exact words mean that He didnt see Himself as such?

What reasons do we have for believing Jesus was divine? Here are a few. [{17}](#) He claimed to have a unique relationship to the Father (John 20:17). He accepted the title “The Christ, the Son of the Blessed One” (Mark 14:61-62). He identified Himself with the Son of Man in Daniels prophecies who was understood to be the Messiah, the special one sent from God (Matt. 26:64, Dan. 7:13). He spoke on His own authority as though Gods commands were His own (Mark 1:27). He claimed to forgive sins which is something only God can do (Mark 2:1-12). He called for devotion to *Himself*, not just to God (Matt. 10:34-39). He identified Himself with the “I Am” of the Old Testament (John 8:57-59). As Copan notes, “Jesus didnt need to explicitly assert his divinity because his words and deeds and self-

understanding assumed his divine status.”[\[18\]](#)

If this is so, why didn't Jesus plainly say, “I am God”? There are several possible reasons. First, He came to minister to the Jews first. Being so strongly monotheistic, they would have killed Jesus the first time He referred to Himself as God. Second, “God” is a term mostly reserved for the Father. It serves to highlight His authority even over the second Person of the Trinity. Third, Jesus' humanity was just as important as His deity. To refer to Himself as God would have caused His deity to overshadow His humanity. Remember that the Incarnation was a new and strange thing. It was something that most people had to be eased into.

Conclusion

Although Christians can't be expected to have satisfactory answers to all the possible objections people can throw our way, with a little study we can learn some sound responses to some of the clichéd objections of our day. Phrases little understood and tossed out in a knee-jerk fashion can still have a profound influence upon us. We need to recognize them and defuse them.

If you still think you'd like more ammunition, get a copy of Paul Copan's book. You'll be glad you did.

Notes

Paul Copan, *“True For You, But Not For Me”: Deflating the Slogans That Leave Christians Speechless* (Minneapolis: Bethany House, 1998), 21.

1. Ibid., 21.
2. Ibid., 24.
3. Ibid., 44.
4. Ibid., 46.

5. Ibid.

6. Ibid.

7. Ibid., 47.

8. Ibid., 48.

9. Ibid., 78.

10. Ibid., 80.

11. Ibid., 82.

12. Ibid., 83.

13. Ibid.

14. Ibid., 107-09.

15. Ibid., 115.

16. Ibid., 115-118.

17. Ibid., 119.

Christian Cliches

written by Jerry Solomon

Conversations and Clichés

Do you ever use clichés? Do you hear them often? No doubt you can answer “Yes” to either question. But have you stopped to consider what they may mean? Christians often use clichés among themselves and even with non-Christians, but there may be a need to give thought to the meanings of these oft-repeated phrases. That is the intent of this essay. We will investigate what is behind the “Christian clichés” that tend to become so much a part of our conversations.

Let’s begin by considering a dictionary definition of the word *cliché*. A cliché is a “trite, stereotyped expression; a sentence or phrase, usually expressing a popular or common thought or idea, that has lost originality, ingenuity, and impact by long overuse.” {1}

My ministry has put me in touch with Christians all over this country. As I engage in conversation with these Christians, invariably I will hear language about Christian things that has become “stereotyped” and has “lost impact by long overuse.” This doesn’t mean there isn’t truth contained in the clichés. Indeed, often there is truth of great importance for Christian theology and life. The problem is that frequently we use these clichés while thinking we know what we are saying. But do we? Could we explain these phrases if someone were to ask us to define them? My experience is that Christians have difficulty when asked to explain themselves.

Let’s listen to the following conversation and hear how a Christian named Tom responds to questions from a non-believer named Sam.

Tom: Hi, Sam!

Sam: Hello, Tom. Remember when you were talking to Jim yesterday?

Tom: You mean before the sales meeting?

Sam: Yeah. I hope you aren't offended, but I was listening to your conversation.

Tom: Oh, that's okay. We weren't having a private conversation. We were just sharing our beliefs.

Sam: Well, I'm curious about some of the things you discussed.

Tom: Like what?

Sam: Like when you said you have Jesus in your heart. Were you referring to the Prophet who lived so long ago? If so, how can you possibly have Him in your heart?

Tom: Well, yes, I was referring to the Jesus of long ago. But He is alive now, and

He has saved me.

Sam: What do you mean, He's alive now? That's not possible. And what do you mean when you say He saved you? These are weird ideas.

Tom: I guess they sound weird, but they really aren't. You see, Jesus rose from the dead, ascended into heaven, and His spirit lives in me.

Sam: Tom, I don't mean to be rude, but such things sound ludicrous to me. Hey, my phone's ringing and I'm expecting an important call. Maybe we can talk again later.

Sam asked some good questions. They deserved answers. But was Tom able to explain himself? He had a difficult time, didn't he? For example, the phrase, "I have Jesus in my heart" had become a cliché for Tom. He was able to converse with a fellow Christian with the assumption that they understood one another. But it was a different matter when a non-Christian expressed his curiosity about the conversation he had heard the previous day.

I have Jesus in my heart is one of several clichés we will consider. The goal of this article is to motivate Christians to give attention to our conversations and see if you find clichés lurking there.

I Have Jesus in My Heart

Why are you a Christian? How do you answer that question? In my experience many people have responded by stating that they have *Jesus in their heart*. As important as this response may be, too often it is a cliché that belies its meaning. The Christian who acknowledges the importance of thinking through his beliefs will want to consider its implications for those who hear him. After all, the one who hears has every right to ask what such a statement might mean.

In the third chapter of Paul's Ephesian letter he prayed that his readers would "be strengthened with power through His Spirit in the inner man; so that Christ may dwell in your hearts through faith . . ." (Eph. 3:16-17, NASB). Galatians 2 contains one of the most powerful expressions of the indwelling Christ in Paul's life. Paul wrote, "I have been crucified with Christ; and it is no longer I who live, but Christ lives in me . . ." (Gal. 2:20, NASB). In his second letter to the Corinthians Paul asks, "do you not recognize this about yourselves, that Jesus Christ is in you?" (2 Cor. 13:5, NASB). These passages, and many more, serve to show that the New Testament affirms that Jesus indwells His followers. Thus it is important to stress that when someone says *I have Jesus in my heart* it has biblical merit. A problem arises, though, when we use this expression without attention to its profound message. When this happens we are using a cliché.

So how can we go beyond the cliché in order to describe its significance in our lives? The first point of reference centers on the fact that Christians are Trinitarian, not Unitarian. We believe God exists in three persons: the Father, the Son, and the Holy Spirit. This is a difficult doctrine to understand and share, but it must be upheld if one is using the Bible as the guide for beliefs. If God exists in three persons, and one of those persons is Jesus, God the Son, then we can better understand *Jesus in my heart* by observing that there is a unity between Jesus and the Holy Spirit. For example, in Romans 8 "the indwelling of the Spirit and the indwelling of Christ are the same thing." {2} This doctrine permeates the writings of Paul. He asserted "that Jesus is no mere fact in history, no towering personality of the past, but a living, present Spirit, whose nature is the very nature of God." {3} In addition, we should realize that Paul's favorite expression revolved

around the phrase “in Christ.” This phrase “(or some cognate expression, such as “in the Lord,” “in Him,” etc.) occurs 164 times in Paul.” {4} Thus we can conclude that Jesus is very much alive in the Christian’s life through the Spirit.

The second point of reference concerns the word *heart*. The Bible refers to the heart of man frequently. “The heart is the focus of mind, feeling, and will; it stands for the whole personality.” {5} Jesus is to “take up residence” in our whole personality. So when a Christian says *Jesus is in my heart* there is a literal implication. Jesus resides supernaturally in the believer through His Spirit. This is an astounding doctrine that indicates a transformed person! May our Lord lead us to continue sharing His presence in our lives by indicating that we understand truly what it means to say *I have Jesus in my heart*.

I Have Faith

Is a Christian the only person who has faith? Many Christians seem to think so. On many occasions I have played “the devil’s advocate” among Christian groups by asking them to describe and defend their beliefs. One of the most frequent responses I get is *I have faith*. When I hear this I usually retort by saying “So what? Do you think that because you are a Christian you are given sole ownership of the idea?” After this I encourage them to think about the implications of the phrase. It is much more than a cliché.

All people, Christians and non-Christians, even atheists, exercise faith. That is, each day of our lives we apply faith in simple and profound ways. For example, you may take a pill of some kind today. That requires faith that the pill will help you rather than hurt you. If you travel on an airplane, that requires faith that you will arrive safely at your intended destination. Usually you don’t even see the pilots until you have landed. These are everyday illustrations of faith. But just what does this word mean?

A major dictionary provides us with intriguing definitions. The first entry states

that faith is “confidence or trust in a person or thing.” The second entry says faith is “belief which is not based on proof.” And then in the eighth entry the dictionary declares faith is “trust in God and in His promises as made through Christ by which man is justified or saved.”{6} Obviously the eighth entry comes closest to a Christian understanding of faith. The first entry is also important to a Christian because it includes the idea of trust in a person. But it is the second entry that causes the most problem among Christians. Too many Christians use *I have faith* to mean they believe in something that is not based on proof. Unfortunately, this is when the phrase becomes a cliché.

For over 100 years, naturalism has been the dominant worldview in our culture. Among other things, this worldview bows at the altar of modern science to the extent that many believe that nothing can be true until it can be proven scientifically. Many Christians have been highly influenced by this concept. Thus they tend to say *I have faith* when they can’t “prove” their beliefs in a scientific manner. This reaction is not legitimate within a Christian worldview. It is important to realize that even an atheistic scientist takes faith into the laboratory. There are facets of his own life that cannot be “proven” scientifically. If he is married, he may say he loves his wife. Can that be proven scientifically?

The key word in discussing faith is *in*, a small but crucial preposition for all people. Remember, the first dictionary definition we quoted said that faith includes the idea of “trust *in* a person or thing” (emphasis added). Hebrews 11:1, perhaps the most succinct definition of faith in the Bible, states that “faith is the assurance of things hoped for, the conviction of things not seen.” When we read the rest of chapter 11 we realize that *assurance* and *conviction* are words that are alive. They refer to the reality of the living God in the lives of those who put faith *in* His reality. God was already “proven” to them. He was to be trusted with their very lives.

The same is true for one who claims to be a Christian in our day. When we say we have faith, we should continue by declaring faith *in* the living God.

I'm Saved!

When you say *I'm saved!*, have you ever considered what someone may be thinking? People who hear you may have a number of questions. For example, they may ask why you are speaking in present tense. If you are saved now, does that mean you were actually saved at some point in the past? If so, does the present connect with the past in some way? Or they may want to know why you needed to be saved in the first place. Were you drowning and someone rescued you? Maybe they would even like to know if you are saved *for* something or someone. Proclaiming *I'm saved!* can be a strange expression if it is not explained. If someone asks for an explanation and we can't respond, we may be guilty of using a cliché. We think we know what we mean, and our fellow Christians may think they know what is meant, but a lack of articulation implies a lack of understanding.

Salvation, of course, permeates the Bible. And innumerable volumes have been written about what the Scriptures tell us about this crucial doctrine. For our purposes the clearest emphases are centered on the person of Jesus, the Savior. When we say *I'm saved!* we imply that Jesus is at the center of salvation.

Before Jesus was born, an angel told Joseph the shocking news that Mary was carrying the center of salvation. "And she will bear a Son; and you shall call His name Jesus, for it is He who will save His people from their sins" (Matt. 1:21, NASB). Take note of the last portion of this verse. It states that *Jesus will save*, and that He will save *from* sins. When Jesus was an infant, Mary and Joseph took Him to the temple for the Jewish rites of redemption of the firstborn, and the purification of his mother. . . ." {7} While there, they were approached by a righteous and devout man named Simeon who took Jesus into his arms and declared to God that he was now ready to die, "For my eyes have seen Thy salvation . . ." (Luke 2:30, NASB). Another amazing declaration! Mary and Joseph's son was being called God's salvation. During His earthly ministry Jesus asserted many things about Himself, including this famous proclamation: "I am

the door; if anyone enters through Me, he shall be saved, and shall go in and out, and find pasture" (John 10:9, NASB). Because Jesus is the door, there is a present reality concerning salvation that applies to those who enter through the door.

Through these and numerous other verses we have a more complete picture of what *I'm saved!* entails. But there is a crucial question leaping from such passages. If sin creates the need for salvation, then what is it? To put it simply, when the Christian proclaims *I'm saved!* his hearers should understand that ". . . sin is not only an act of wrongdoing but a state of alienation from God" {8} affecting everyone (Rom. 3:23). This is a crucial concept in contemporary culture that is generally misunderstood and rejected. In addition, such alienation from God cannot be rectified by "rightdoing." It can only be rectified through Jesus' sacrificial payment for sin on the cross. *I'm saved* because of what Jesus did for me. In an amazing, life-changing way an event of the past brings salvation into the present. Praise God, we have been saved! Now we can live knowing salvation is in the present.

What Would Jesus Do?

What Would Jesus Do? is a question that can be seen and heard virtually everywhere in the evangelical Christian community. "The slogan has appeared on coffee mugs, lapel pins, paperweights, and a host of other knickknacks. There are now devotionals, Bibles, books and CDs based on WWJD." {9} With all of this exposure, does the phrase still have meaning? Or has it become a cliché without proper impact? Or does it carry the correct content in the first place? Lets consider what the expression tells us.

One of the more positive aspects of *What Would Jesus Do?* is that it can serve as a simple reminder of the Christian's moral life. Surely each Christian has a perspective of Jesus that includes the moral perfection that permeated His earthly life. There is no greater model to emulate than Jesus. The writer of Hebrews tells us that Jesus was "tempted in all things as we are, yet without sin" (Heb. 4:15,

NASB). The same writer tells us He “offered Himself without blemish to God . . .” (Heb. 9:14, NASB). Jesus was and is the only one who could make such an unblemished offering. So asking *What Would Jesus Do?*, whether audibly or inaudibly, can awaken us to our need for a moral model.

But can we always know what Jesus would do in all circumstances? Perhaps it would be more accurate to ask What *did* Jesus do? in certain circumstances. Through a study of the gospels of the New Testament we can learn exactly how Jesus acted and reacted to specific challenges He faced. For example, He was faced with “moral conflicts between obedience toward parents and God (Luke 2), Sabbath regulations and healing (Mark 2), and government and God (Matt. 22).”{10} More importantly, on the cross “he was squeezed between the demands of justice for the innocent (himself) and mercy for mankind (the guilty). This conflict was without question the greatest ever faced by man. . . .”{11} These examples usually have entered our consciousness to the point that they ring in our minds like bells tolling the truth. It is as if we would not have expected Jesus to have done or said anything other than what we know from the gospels.

Were Jesus’ disciples ever surprised, if not shocked, by what Jesus did? Of course we know they often were stunned as they watched and heard Jesus do and say unusual things. The words *amazed* and *astonished* are found frequently in the Gospels. The story of the rich young ruler, for example, relates the disciples’ reaction after hearing Jesus’ teaching. He said, “How hard it will be for those who are wealthy to enter the kingdom of God!” (Mark 10:23, NASB). And the disciples were “amazed” at His words. Jesus continued by stating, “It is easier for a camel to go through the eye of a needle than for a rich man to enter the kingdom of God.” And they were “even more astonished” and said to Him, “Then who can be saved?” (Mark 10:23-26, NASB).

The actions and words of Jesus and the reactions of the disciples remind us of the deity of Jesus. Think of this in present time. If Jesus physically walked beside you, would you always know what He was about to do? “Jesus is unique in his identity

as the incarnate Son of God, and we should not assume that we could do or should do everything he did.”{12} Thus, caution is urged when we assume we always know what Jesus *would* do while we affirm what Jesus *did* do.

Notes

1. The Random House Dictionary of the English Language, 1967.
2. Lewis B. Smedes, *Union with Christ*, revised ed. (Grand Rapids, MI: Eerdmans, 1983), 114.
3. James Stewart, *A Man in Christ* (New York: Harper & Row, n.d.; reprint ed., Grand Rapids, MI: Baker, 1984), 154.
4. *Ibid.*, 155.
5. A. Skevington Wood, “Ephesians,” in *The Expositors Bible Commentary*, vol. 11, gen. ed. Frank E. Gaebelin (Grand Rapids, MI: Zondervan/Regency, 1978), 51.
6. The Random House Dictionary.
7. Alfred Edersheim, *The Life and Times of Jesus the Messiah*, vol. 1 (Grand Rapids, MI: Eerdmans, 1969), 194.
8. Donald G. Bloesch, “Sin,” in *Evangelical Dictionary of Theology*, ed. Walter A. Elwell (Grand Rapids, MI: Baker, 1984).
9. Albert Hsu, “What Would Jesus Do About WWJD?”, *re:generation quarterly* (Winter, 1998/99), 6.
10. Norman L. Geisler, *Christian Ethics: Options and Issues* (Grand Rapids, MI: Baker, 1989), 125.
11. *Ibid.*
12. Hsu, “What Would Jesus Do About “WWJD”, 6.

Reaching The World That Has Come to Us

written by Rick Rood

World Missions in Perspective

What images or conceptions enter your mind when you hear the phrase *world missions*? Do you think of khaki clad missionaries fighting their way through impenetrable forests? Do you think of sparsely attended meetings featuring pictures of a world totally unrelated to your day-to-day life? Or does the phrase *world missions* evoke a sense of excitement and opportunity?

Though the phrase *world missions* never appears in Scripture, the concept of penetrating every culture in the world with the message of God's gracious provision through Christ, captures one of the most important themes of the Bible! From Genesis to Revelation, world missions is at the heart of God's purpose on earth.

Immediately following the record of God's judgment at Babel, which resulted in the division of the human race into diverse nations and cultures, we read of God's selection of Abram and his descendants as His special people. God promised to make of Abram's seed "a great nation" and to "make great their name" (Gen. 12:1-2). But He made it clear that beyond His intention to bless the children of Abram, God had a multicultural purpose in view: "in you all the families of the earth shall be blessed" (Gen. 12:3). It was God's design that through Israel He might reach a world that had spurned His love.

One of the most familiar passages of Scripture is found at the end of Matthew's Gospel; we call it the Great Commission. Among the final words of Jesus were his instructions to "make disciples of all nations" (Matt. 28:18-20). And for the past two thousand years the church has been on a mission to penetrate every culture with the message of God's grace. In this way we've filled the role of Abram's seed in bringing God's blessing to "all the families of the earth" by going into all the world with the gospel.

But what of the two millennia that have transpired between God's declaration to Abram of His multicultural purpose, and Jesus' pronouncement of the Great Commission? How did God fulfill His purpose to bless all nations before the church existed? He did it through His people, Israel. A hint is given, I believe, in a divine statement recorded by the prophet Ezekiel: "This is Jerusalem; I have set her at the center of the nations, with lands around her" (Ezek. 5:5). A glance at a world map will reveal that God placed Israel at the crossroads of three continents: Africa, Asia, and Europe. He could not have chosen a more strategic location through which to influence the entire world! As diplomats, merchants, and armies traversed the world, they inevitably passed through that tiny strip of land which God had deeded to Abram's seed!

When King Solomon offered his prayer of dedication for the temple in Jerusalem, he included these words: "Also concerning the foreigner who is not of Thy people Israel, when he comes from a far country for Thy name's sake (for they will hear of Thy great name and Thy mighty hand, and of Thine outstretched arm); when he comes and prays toward this house, hear Thou in heaven..., and do according to all for which the foreigner calls to Thee, in order that all the peoples of the earth may know Thy name, to fear Thee..." (1 Kings 8:41-43).

For two thousand years at least, God's method for fulfilling His multicultural purpose, rather than sending His people to the nations of the world, was to bring the world to His people. The Great Commission, issued after two thousand years, reflected an adjustment in God's method. But as we shall see, it did not mark an

end to His practice of bringing the world to His people, wherever they might be.

World Missions In Reverse

In the fifth chapter of Revelation we read of the vision of the throne of God granted to the apostle John, and of the heavenly worship of Christ. In the course of the vision, the apostle hears sung these words: “Worthy art Thou to take the book, and to break its seals; for Thou wast slain, and didst purchase for God with Thy blood men from every tribe and tongue and people and nation” (Rev. 5:9). This heavenly anthem makes note of the fulfillment of a purpose which God declared nearly four thousand years ago, to extend his grace to every nation on earth.

This purpose has been fulfilled during the past two thousand years primarily through the response of faithful Christians to Jesus’ Great Commission to go into all the world and make disciples of all nations. But as we discussed above, the Great Commission, rather than signaling the beginning of the fulfillment of God’s multicultural purpose, simply reflected an adjustment in God’s method of carrying it out. For centuries, God had been reaching out to a spiritually needy world not primarily by sending His people to the world, but by bringing the world to His people. He did it by placing His people Israel at the crossroads of three continents, with the intent of using their influence to draw the nations of the world to Himself.

To prepare them for this special assignment, God gave His people Israel some very specific instructions with regard to how they should conduct themselves toward these “alien visitors.” First, He said, “When a stranger resides with you in your land, you shall not do him wrong. The stranger who resides with you shall be to you as the native among you, and you shall love him as yourself” (Lev. 19 33-34a). International visitors were to receive a warm and loving welcome in Israel. This alone would make Israel unique among the nations of the world!

But second, they were to give the alien an opportunity to know God, through exposure to the Scriptures. In giving instructions concerning the reading of Scripture at the Feast of Tabernacles, the Lord said, “Assemble the people, the men and the women and children and the alien who is in your town, in order that they may hear and learn and fear the Lord your God” (Deut. 31:11-12).

What is of interest to us, however, is that even with the giving of the Great Commission to go into all the world with the gospel, God continued to bring the world to his people, wherever they might be.

This was evident, for instance, even on the day of Pentecost itself. As the Holy Spirit was giving birth to the church, it’s recorded in the book of Acts that “there were Jews living in Jerusalem...from every nation under heaven” (Acts 2:5). At the church’s inception, God had brought the world to His people.

A while later we read that a man had come to Jerusalem to worship, who “was an Ethiopian eunuch, a court official of Candace, queen of the Ethiopians, who was in charge of all her treasure” (Acts 8:27). As he was returning to Ethiopia, he was intercepted by Philip, whom God had directed across his path. As the church was growing, God continued to bring the world to His people.

A bit later we read of “a certain man at Caesarea named Cornelius, a centurion of what was called the Italian cohort” (Acts 10:1). Through a series of extraordinary circumstances, God led Peter to Cornelius’ house to explain to him the gospel through which he came to know Christ.

Throughout the church’s history, God has continued to fulfill His purpose to extend His grace to every nation, not only by sending His people to the world, but also by bringing the world to His people. And the instructions He gave to Israel concerning their treatment of the international visitor are as valid for us today in our own situation as they were for them so many centuries ago!

The World at Our Doorstep

Most Christians have a sincere desire to be involved in the work of world missions, and faithfully pray for and contribute to those missions that God has laid on their hearts. Yet few of us realize that it's possible to be involved in the world's most exciting enterprise in an even more direct way, by befriending and ministering to the world of international students whom God has brought to us!

Every year approximately half a million students from virtually every nation on earth are enrolled in the colleges and universities of the U.S., more than in any other country! And I agree with Rev. Billy Graham when he said that the presence of these future world leaders constitutes one of the most strategic missions opportunities for the church today. Consider for a moment just a few facts about this group of international students.

First, more than half of these students generally come from countries that restrict or prohibit traditional Christian ministry within their borders. It's difficult to carry on the work of Christian ministry in countries like China, Malaysia, or Nepal. Yet each of these countries sends many students to the U.S. every year. In fact, approximately sixty percent of the international students in the U.S. come from what is known as the "10/40 Window." This is the group of countries located in the area between the 10th and 40th degree northern parallels, in which 90 percent of the world's "unreached peoples" reside! As one person has put it, "The door into these countries may be closed or barely open, but the door out is wide open!"

The second fact about these international students is that they compose the pool from which many of the world's future leaders will emerge. Mark Hanna, in a talk delivered at Park Street Church in Boston in 1975, said that one-third to one-half of the world's top positions in politics, business, education and the military would be filled in the following twenty-five years by foreign students then attending colleges and universities in the United States.[\[1\]](#) How much more could this be

true today! Consider this list of just a few of the scores of international leaders who received their college education in the U.S.: Jose Napoleon Duarte of El Salvador studied at Notre Dame; Corazon Aquino studied at the College of Mount St. Vincent in New York; Ingvar Carlsson of Sweden studied at Northwestern; Andreas Papandreou of Greece studied at Harvard, as did King Birendra Bir Bikram Shad Dev of Nepal. As recently as 1987, some forty heads of state were educated in America.

Not only do many international students originate from countries that restrict Christian ministry, and not only are many of them destined to fill positions of leadership in their home countries, but while they are here they're generally more receptive to considering new ideas than they would be at home. And not only this, but these students are invariably in need of genuine friendship during their stay in the U.S.

Some time ago a study was done to determine the factors which contributed to the adjustment of international students to their stay in America. It was found that those who were best adjusted to their sojourn in the U.S. had two things in common. First, they had a close friend from their home country. And second, they had forged a close friendship with an American. Yet it was also found that no more than twenty percent of international students have such a friendship with an American, and fewer still have ever stepped foot inside an American home!

Students Among Us

In the 1950s a young man from Ethiopia came for military training to Aberdeen, Maryland. During the course of his stay, as the result of unfortunate experiences, he became embittered against America, and against the Christian faith. After his training here he returned to Ethiopia, and in 1974 participated as a key figure in the military coup which resulted in the establishment of a Marxist regime. Among his actions as head of state over the new government, were the launching of a campaign to root out "alien" religion in Ethiopia. In a speech to the nation, he

named missionaries as the number one source of “imperialist infiltration” in Ethiopia. Many missionaries were expelled, and many national Christians were imprisoned. Churches were closed, and the formerly Christian radio station was converted into a voice for Marxist propaganda. The student’s name was Mengistu Mariam.

About the time Mengistu was returning to Ethiopia, another student by the name of Tuisem Shishak arrived in Chicago from India, and later completed his Ph.D. in education at the State University of New York-Buffalo. While he was here Christian friends encouraged Tuisem in his faith, and encouraged him in his vision to return to India to establish a Christian college. In 1974 he did exactly that, founding Patkai Christian College, the first Christian liberal arts college in India. Since then, hundreds of graduates have entered India’s society to fill positions of leadership in business, government, agriculture, the arts, and Christian ministry.

About the time Tuisem Shishak was returning to India, a Muslim student from Afghanistan arrived to study at an east coast university. In 1980 he received his Ph.D. in education. While he was here, as the result of being befriended by a Christian family, he came to faith in Christ. This student went on to translate Christian educational materials into his native tongue of Dari, and to record gospel broadcasts transmitted into Afghanistan, Pakistan, and southern Russia.

A number of years ago, Hal Guffey (former president of International Students, Inc.) was speaking to a group of Christians about the opportunity to befriend international students. At the end of his talk a young lady from another country approached him. She told him that though her father had not become a Christian as a result of his student days in the U.S., nonetheless he had returned home with a favorable impression of Christians. Many years later he found himself in a position to decide whether Christian missionaries should be allowed to remain in his country. He decided they should be allowed to stay.

These are just a few of the thousands of similar stories that could be told about

students who have come to America, and have returned to make a contribution in their home countries. While they were here, their attitudes toward the U.S. and toward American Christianity were indelibly shaped by their personal experiences. Some of them returned with an attitude that could be characterized as less than friendly. Others have returned with at least a positive impression of America and American Christians. And not a few have taken with them a living relationship with the Lord Jesus Christ, as a result of their encounter with Christian friends.

Reaching Out

We've noted that at least half of these students come from countries that restrict or prohibit Christian ministry. We've also noted that at least 80 percent of these international students eventually return home, many of them to fill positions of leadership in their home countries—whether in business, education, government, or some other field. Some believe that as many as half of the world's future leaders are studying at American universities today.

We also recounted some of the stories of international students who have studied among us, and who returned home with attitudes that determined their future actions toward the work of Christ. Some returned to do much harm. Others returned, not only as faithful disciples of the Lord Jesus, but as effective leaders in Christian ministry in their own country.

In the case of the latter, God invariably used an American Christian who was willing to invest a little of his time in befriending and encouraging an international student in his pursuit of a relationship with God. In surveying international students who have come to know Christ during their stay in the U.S., two elements were voiced over and over again. The first was that they had enjoyed more than a merely surface relationship with a Christian friend. Someone had taken the initiative to express real love and concern to them, and had demonstrated a life of Christian integrity. Not that they had attempted to project

an image of perfection or an impeccable spiritual life. But in some way a life of genuine love and faith had made an impact they could not forget. Several years ago, in the wake of the bloody incident at Tiananmen Square in Beijing, American Christians acted to assist students from China in the U.S. who had extraordinary needs. I remember one student who said in my presence, “You Christians really care about us, don’t you.” Another student who was from India stated publicly that though he had not yet become a Christian, nonetheless Christians had expressed the most genuine concern to him and he counted them as his closest friends. He has since come to faith in Christ.

The other element God used in drawing these students to Himself was a careful exposure to the Scriptures. In many cases, we may be surprised to learn that our international friend has never even opened a Bible before we invite him or her to study it with us. I recall one Chinese student who stated to me at the outset of a personal study, “This is my first exposure to the Bible.” Another student agreed to meet over lunch once a week to study the Scriptures. He told me as we began our series of studies, “I’m open to God.” Several months later, after completing an overview of the life of Christ, I asked him who he believed Jesus Christ to be. He said to me, “Jesus is the Son of God. And He is my Savior.”

A number of years ago, a Muslim student from Jordan was studying at a major university in southern California. He was befriended by a Christian worker on his campus, who shared with him the message of the gospel. At first, this student said he was not interested. But over time, and as a result of this Christian’s consistent love toward this student, he came to know Jesus Christ in a personal way. Later, this student decided to attend an evangelical seminary here in the U.S., and eventually returned to found the first evangelical seminary in Jordan. What made the difference in this student’s life, and in the future of the church in Jordan? The faithful love and witness of one Christian in southern California.

Notes

1. Lawson Lau, *The World at Your Doorstep* (Downers Grove, IL: InterVarsity Press, 1984), 13.

Resources

Andrews, Dick and Stacey Bieler. *China at Your Doorstep*. Downers Grove: InterVarsity Press, 1987.

Lau, Lawson. *The World at Your Doorstep*. Downers Grove: InterVarsity Press, 1984.

To learn more about ministry to international students, we highly recommend that you write to International Students, Inc., requesting information on how to launch such a ministry in your home church (or just on a personal basis), and for a list of their published materials. You can contact them at:

International Students, Inc.
P.O. Box C
Colorado Springs, CO 80901
Phone: (719) 576-2700
<http://www.isionline.org>

Points of Contact

written by Jerry Solomon

Making Contact

In 1988 at the Republican National Convention, George Bush called for “a thousand points of light” as a part of his campaign for president. His intention was to encourage the involvement of a small but committed number of people who could make a difference. If only a few would answer the call, a thousand points of light emanating from communities large and small would touch the country. The implications of President Bush’s phrase remind me of a phrase designed to instill the same concept in the members of a branch of our military: “The few, the proud, the Marines.”

These ideas are not far removed from a concept that should be descriptive of Christian communities. We should be “points of light” to the surrounding world, even if we are “the few.” After all, Jesus said His disciples are “...the light of the world” (Matt. 5:14). (Of course He did not say we are to be “the proud,” and most of us are not Marines. But I think you get the idea.) Jesus continues with this exhortation: “Let your light shine before men in such a way that they may see your good works, and glorify your Father who is in heaven” (Matt. 5:16). How can we shine the light of Christ in the surrounding world? I submit that one response to this question is this: We can be points of light by establishing points of contact.

You may be thinking, “Just what is meant by a point of contact?” Good question! Let me attempt to explain. For our purposes in this series a “point of contact” contains several points (pardon the pun).

1. Its purpose is to activate conversation that leads to evangelism.
2. It stimulates dialogue.
3. It enables you to make a transition from a non-Christian worldview to a Christian worldview.
4. It serves as a “bridge” to someone who might not otherwise respond to the gospel.
5. It encourages you to meet a person where “he lives” mentally and spiritually.
6. It provides a positive challenge to use your God-given creativity, instead of relying on a “canned” approach.
7. It stretches you to converse with non-believers in ways that can be understood by them. As C. S. Lewis wrote, “I have come to the conviction that if you cannot translate your thoughts into uneducated language, then your thoughts were confused. Power to translate is the test of having really understood one’s own meaning.” [{1}](#) Christians tend to have their own “educated language.” We may understand one another. But the non-Christian probably has no idea what we are saying; he is uneducated in our language. [{2}](#)

All of these points assume that you are sharing what we will call a “common life” with those around you. What are some of the elements of this common life? You probably share time and space each day with friends, business colleagues, neighbors, sports opponents, people on the train or plane, and a host of other possibilities. But these refer only to the physical portion of your common life. What about such things as the news media, television programming, movies, magazines, sporting events, and many others that are shared, paradoxically, when we may be alone? They too are part of the common life we share, whether Christian or non-Christian. Such things provide points of contact. They can be bridges to the gospel.

Pertinent Points

Have you ever traveled over the Golden Gate Bridge, or maybe the bridge over the Royal Gorge? If so, why were you on such bridges? Usually we assume they have been constructed to transport us from one side of a gap to another. There is a significant gap between you and your destination on the other side. A bridge provides at least one way to get there.

How large is the gap between Christians and non-Christians? Most Christians would reply that the gap is enormous, and in a theological sense they are correct. The Christian worldview is on one side of a chasm, and non-Christian worldviews are on the other. Such a predicament could be left as it is, which is the case for too many Christians. But part of the Christian's responsibility is to "bridge" that gap with the amazing truth of the gospel. Points of contact can provide the raw materials for the building of such a bridge.

Alister McGrath, a great theologian and apologist of our time, has suggested several such points of contact that are shared by all people. These can be useful as you begin to erect a bridge.^{3} As we consider such points, use your imagination and think of ways in which you might engage someone in conversation.

First, most people have *a sense of unsatisfied longing*. We are made in the image of God. We have an inbuilt capacity—indeed, an inbuilt *need*—to relate to God. Nothing that is transitory can ever fill this need. Created things are substituted for God, and they do not satisfy.

A major portion of my life includes involvement in the musical world. I have performed a wide assortment of music styles. But in particular, I have developed a great appreciation for what most people call "classical music."

One of the more intriguing aspects of classical music history of the nineteenth and early twentieth centuries is a "sense of unsatisfied longing." For example,

Gustav Mahler continually composed in order to come to grips with that longing. One of his close friends, the great conductor Bruno Walter, put it like this: “Fundamentally, there never was relief for him from the sorrowful struggle to fathom the meaning of human existence.” [{4}](#) When I hear Mahler’s music, I hear that “sorrowful struggle” and think of how I may have talked with the great composer himself.

Second, most people have a sense of *human rationality*. This resonance of reason with God is a harmony of rationality, hinting that human nature is still marked with the *imago Dei* [image of God]. Given the Christian understanding of who God is and what He is like, our knowledge of both our rational selves and the rational world ties in with belief in His rational and creative existence.

C. S. Lewis expressed this point by focusing on the probability of a mind. He wrote, “What is behind the universe is more like a mind than it is like anything else we know. That is to say, it is conscious, and has purposes, and prefers one thing to another. It made the universe, partly for purposes we do not know, but partly, at any rate, in order to produce creatures like itself . . . to the extent of having minds.” [{5}](#)

Third, most people have a sense of *the ordering of the world*. Modern science has demonstrated that the world is ordered. But its disclosure of an intelligible and delicately balanced structure raises questions that transcend the scientific and provide an intellectual restlessness that seeks adequate explanation. Perhaps the most fundamental of these questions can be summarized in a single word: Why?

Think of the newspapers, books, and magazines you read. They consist of ordered arrangements of ink on paper. “Neither the chemistry of the ink nor the shapes of the letters determines the meaning of the text. In short, the message transcends the properties of the medium.” [{6}](#) The message requires a messenger.

Fourth, most people have a sense of *human morality*. Most humans realize the importance of moral obligation or at least they have an awareness of the need for

some kind of agreement on morality.[{7}](#)

Perhaps this is noticed most easily when sensational crimes are committed, as when Charles Manson murdered Sharon Tate and her friends. Even though the public may not agree on how justice should be carried out, seldom do we hear that the crime was a good thing. Invariably there is a sense of moral outrage and a cry for justice.

Fifth, many people struggle with a sense of *existential anxiety and alienation*. This reflects a deeply rooted fear of meaninglessness and pointlessness, a sense of the utter futility of life, even sheer despair at the bewildering things that threaten to reduce us to nothing more than a statistic—ultimately a mortality statistic. While it seems trite to talk about “the meaning of life,” it is a question that lingers at the edges (and sometimes squarely in the center) of reflective human existence.[{8}](#)

The twentieth century is replete with famous examples of this point. From the philosophical intricacies of people such as Jean-Paul Sartre, to the expletives of punk-rocker Johnny Rotten, many have struggled with anxiety and alienation. Even a German word, *angst*, has entered our vocabulary as a statement of such states of mind. “Man has a sense of dread (*Angst*); he is a being thrust into the world and headed for death (nothingness) with no explanation [that] ‘there is something rather than nothing at all.’”[{9}](#) Contrary to the openness of those such as Sartre and Rotten, this point of contact is one of the more “quiet” ones, in that it is not openly stated. Anxiety and alienation generally are not easily seen and heard; one has to be sensitive to what lies below the surface.

Sixth, most people have an *awareness of finitude and mortality*. The fear of death, often voiced in terms of a radical inability to cope with the brute fact of human existence, runs deep in human nature. As the writer/director/actor Woody Allen said, “I’m not frightened of dying. I just don’t want to be there when it happens.”

Physical death, perhaps the most universally realized truth, may be the least discussed. It is inevitable, but its mystery so often stirs terror or resignation.

Listen to Shakespeare's *Macbeth*:

*To-morrow, and to-morrow, and to-morrow,
Creeps in this petty pace from day to day
To the last syllable of recorded time,
And all our yesterdays have lighted fools
The way to dusty death.
Out, out, brief candle!
Life's but a walking shadow, a poor player
That struts and frets his hour upon the stage
And then is heard no more: it is a tale
Told by an idiot, full of sound and fury,
Signifying nothing.*[{10}](#)

If you could talk with people like Charles Manson, Johnny Rotten, Woody Allen, or the fictional Macbeth, how would you respond? Would you consider how these points of contact could be used to engage them in conversation? Would you think carefully about how God may use you to get their attention?

Biblical Points of Contact

Mustard seeds, hidden treasure, vineyards, debtors, fig trees, sheep, money. What do such things have in common? You probably recognize such terms from the parables that Jesus used to teach spiritual principles. We could add many more phrases, because the Gospels contain many instances when Jesus used His favorite teaching device as a point of contact with His listeners.

Just what is a parable? Literally, the word means, "to throw alongside." Parables "...were used by Jesus to teach a truth, illustrate a doctrine, or move His audience to a moral attitude or act."[{11}](#) Apparently they were used spontaneously in light of an immediate situation or conflict, and they focused on what was familiar to the audience.[{12}](#) These characteristics are indicative of how Jesus was able to get

the kind of attention that opened doors to important truths. When we attempt to find a point of contact, we are following Jesus' example. We may not use a parable, but we are responding to an immediate situation spontaneously in a way that is familiar to our audience.

So a parable is one device found in the Bible that can be used as a point of contact. When we read the Gospels they are hard to miss. But Jesus used other devices as well.

One example of this is found in the story of His encounter with the Samaritan woman at the well. Both Jesus and the woman initially were at the well for water, but Jesus quickly engaged her in conversation concerning something beyond physical water. His point of contact was the water, but He quickly used that as a "springboard" that drew her focused attention. He said, "If you knew the gift of God, and who it is who says to you, 'Give Me a drink,' you would have asked Him, and He would have given you living water" (John 4:10). Imagine if you had heard such a response! Don't you think your interest would have been piqued? This encounter provides an example very different from a parable. Let's call it a "curiosity contact." That is, Jesus raised the woman's curiosity about whom He was and what He had to say. Her life was forever changed as a result.

At this point you may be thinking, "Yes, I see what Jesus did through points of contact. But obviously, I'm not Jesus. I can't do what He did." To a point, you are correct. You certainly are not Jesus, but you can follow His example. The book of Acts contains instances of this. Let's consider two of those.

The eighth chapter of Acts includes Philip's famous dialogue with an Ethiopian eunuch. The Holy Spirit had led Philip to the eunuch, but it appears that Philip creatively and spontaneously addressed the man. He saw that he was reading, so he asked, "Do you understand what you are reading?" (Acts 8:30). What a wonderful point of contact! Philip then was given an opportunity to direct their conversation towards the gospel. Such an encounter reminds me of a question

most of us have asked: “What are you reading?” In addition to asking that question, today we may ask, “What are you watching?”

Paul’s defense of the faith at Mars Hill in Athens provides another illustration of selecting a point of contact. The city was filled with thousands of idols. Paul had noticed one such idol that was inscribed, “to an unknown god” (Acts 17:23). An idol became his point of contact! Thus he began to proclaim the truth in response to their admitted ignorance.

What are some of the points of contact in your daily life?

Contemporary Contacts

You are taking a walk around your neighborhood. As you turn a corner a few blocks from your house, you see an old friend whom you have not seen in a couple of years. She is riding a bicycle in your direction. As she gets closer she recognizes you and stops. The two of you strike up a conversation that revolves around the kinds of things that usually are discussed on such occasions: Have you seen Sally lately? Did you hear about Jim’s divorce? How are your children? Then you realize that God’s Spirit is encouraging you to guide the conversation toward Christ. You are thinking of a way to do this when you suddenly notice that she is wearing an especially beautiful necklace with a cross. You comment on her jewelry, then you ask, “What does the cross represent?” She responds by saying it’s just a nice piece of jewelry that was given to her by her daughter. But it has no “religious significance.” You respond to her statement by sharing the true meaning and significance of the cross.

This fictitious story demonstrates how a point of contact can lead to an opportunity to share the gospel. In order to bring this discussion to a conclusion, we will give attention to six ways points of contact can give you an open door for God’s truth.

First, be attentive to your God-given imagination. Of all people, Christians should

creatively interact with the world around them for the glory of God. This may mean you will need to practice the habit of “sharpening your focus” on the world around you. Maybe you can begin to see with new eyes and hear with new ears.

Second, be attentive to the things most people have in common. A piece of jewelry was the common element in the illustration that was used to begin this program. Jewelry is something most people have in common. But whether it’s jewelry, clothes, houses, cars, children, sports, or a long list of other things, you can find a point of contact among them.

Third, be attentive to those things that are most important to the person with whom you are sharing. For example, most people think of their immediate family as the most important part of their lives. Points of contact abound when you are sensitive to what is most important in a person’s life.

Fourth, be attentive to the subjects that occupy someone’s conversations. If the person with whom you are conversing talks a great deal about movies, find a point of contact there. If another person is fanatical about sports, find a point of contact there. If a hobby is the center of conversation, find a point of contact there. Such a list virtually is endless.

Fifth, be attentive to areas of greatest immediate need. Some people may dwell on their poor health. Others may concentrate on failures in their lives. Or maybe you will find yourself in conversation with someone who is bitter about something that happened in the past. Again, such a list of possibilities virtually is endless. All of them supply points of contact.

Sixth, and most important, be attentive to what the Spirit of God is telling you. He is not silent; He will bring appropriate things to your attention. Any point of contact will only be effective as the Spirit guides you to respond.

The world around us is starving for contact. People need to hear what God has to say through us. He will guide us to make contact for His glory. We are God’s

messengers of hope. I hope we get the point.

Notes

1. C. S. Lewis, *God in the Dock* (Grand Rapids, MI: Eerdmans, 1970), 98.
2. See my article [Christian Cliches](#).
3. Alister McGrath, *Intellectuals Don't Need God & Other Modern Myths* (Grand Rapids, MI: Zondervan, 1993), 30-47.
4. Bruno Walter, *Gustav Mahler* (New York: Vienna House, 1941), 129.
5. C. S. Lewis, *Mere Christianity* (New York: Macmillan, 1952), 31-32. Quoted in McGrath, *Intellectuals Don't Need God*, 35.
6. Stephen C. Meyer, "The Explanatory Power of Design: DNA and the Origin of Information." In *Mere Creation: Science, Faith & Intelligent Design*, ed. William A. Dembski (Downers Grove, IL: InterVarsity, 1998), 135.
7. I recommend that you read the opening portion of C. S. Lewis' *Mere Christianity* (New York: MacMillan, 1943) for a brilliant exposition of this point. Actually, you should read the entire book; you will benefit from it. It has become a classic.
8. See my article [The Meaning of Life](#).
9. Norman L. Geisler and Paul D. Feinberg, *Introduction to Philosophy: A Christian Perspective* (Grand Rapids, MI: Baker, 1980), 48.

10. William Shakespeare, *Macbeth*, Act V, Scene V. In *The Complete Works of William Shakespeare*, Vol. 2, W. G. Clark and W. Aldis Wright, eds. (Garden City: Nelson Doubleday, n.d.), 813.

11. Leland Ryken, *The Literature of the Bible* (Grand Rapids, MI: Zondervan, 1974), 302.

12. Ibid.

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Listening

written by Jerry Solomon

Listening: A Lost Art?

"Listen to me!"

"Don't you ever listen?"

"Listen up!"

"Are you listening?"

"Listen carefully to what I have to say."

"Listen and learn."

Do such phrases sound familiar to you? Maybe you have heard them from your parents, a teacher, a preacher, or maybe you use them with your children or other family members. They are commands or questions that emphasize the importance of listening. We all want to be heard; we believe what we have to say is significant. It is disheartening and humiliating when we are ignored.

Many years ago I witnessed a scene that has been written indelibly in my memory. It was not an event of earth-shaking importance. It was a simple exchange of time and attention between two people. One of those people was a very prominent, world-renowned pastor of one of the largest churches in the world. The other person was a church member who simply was seeking to spend a few minutes in conversation with the pastor. I don't know what the member wanted to discuss; it didn't seem to matter to the pastor. The thing that made their conversation so memorable was that many people just like the one with whom he was talking surrounded the pastor. They all wanted a few minutes of his time and attention. But instead of being distracted by many different voices, the pastor gave his full attention to one person at a time. He focused his eyes on each individual and appeared to have a genuine interest in each of them. This scene has proven to be a model for me. I have thought of it many times as I have attempted to give my attention to anyone who seeks to be heard.

On the other hand, we have seen and experienced the opposite of this scene. Too often we are oblivious to the importance of listening. Either the one to whom we are speaking is not listening, or we are not concentrating enough on what someone else has to say to us. Have we lost the art of listening? If so, it is important that we consider how meaningful it can be to be good listeners. Within a Christian worldview, this is an essential art.

The words *listen* or *hear* and their cognates are used in the New American Standard Bible over 1,500 times. Obviously this implies that the terms are important for one who takes the Bible seriously. If we are to build a worldview that honors God, we should learn to listen.

To whom or what should we listen? Surely many answers to this question could be suggested. The art of listening is worthy of thorough discussion. But, in this discussion, I will concentrate on four facets of listening. First, we should listen to God. Second, we should listen in order to understand. Third, we should listen to the world around us. And fourth, we should listen to the non-Christian. Each of these will be offered with the hope that the development of good listening skills will lead to good communication of God's truth. If we are listening carefully, we will in turn have a hearing among those who need the message we can share.

Listening to God

What would your parents, or children, or family, or friends, or coworkers say if they were asked if you listen to them? In most cases, we would like to think that such people deserve to be heard. But if you are a Christian, God should be added to such a list. Surely a Christian wants to listen to God above all others.

A Christian worldview includes the belief that God is a supernatural but personal being who communicates with us. His transcendent character does not mean that He is bound to be isolated from those He loves. That love includes the fact that He has infinite wisdom to share with His loved ones. And the wise person is one who is worthy of that description because he has learned to listen to God's wisdom.

In addition, the Christian worldview includes the glorious truth that God listens to us. As a book title states, *He is The God Who Hears*.^{1} The creator and sustainer of the universe actually chooses to hear us. The Bible is clear about this. "Idols are deaf (Deut 4:28; Rev 9:20), but God is personified as having ears (1 Sam 8:21) and hearing his people (2 Sam 22:7)."^{2}

Such thoughts are part of a common thread among most Christians. But those of us who have been taught the central tenets of biblical content may tend to be too comfortable with such concepts. We may have ignored the startling nature of communication with God. It can be helpful for us to realize that these beliefs are distinguishing marks of both biblical Judaism and Christianity. “Unlike ancient religions that sought revelation through the eye and through visions, biblical people primarily sought revelation through the ear and hearing. Hearing symbolizes the proper response to God in the Bible.”^{3} From the central proclamation of Judaism, “Hear, O Israel! The LORD is our God, the LORD is one!” (Deut. 6:4), to the familiar declaration of the Lord Jesus, “He who has ears to hear, let him hear” (Matt. 11:15), the Bible affirms the importance of listening to the God of the Bible.

At this point we should stop and consider at least one segment of what is entailed in listening to God. That is, we are to listen to God through His Word, the Bible. “Just as human beings address God by means of language through prayer, God addresses human beings by means of language in the pages of Scripture.”^{4} Before we succumb to the temptation of letting such truths pass by us, consider the dynamic implication of God addressing us in the pages of Scripture. The apostle Paul refers to this in 1 Corinthians 2:12-13:

Now we have received, not the spirit of the world, but the Spirit who is from God, that we might know the things freely given to us by God, which things we also speak, not in words taught by human wisdom, but in those taught by the Spirit, combining spiritual thoughts with spiritual words.

Obviously Paul believed that what He wrote was from God through the Holy Spirit. Paul was listening to God in such a way that “we might know the things freely given to us by God.” Thus, when the Christian reads or hears the Bible, he is listening to God.

Listening In Order to Understand

Have you ever had a frustrating conversation? That's a ridiculous question, right? You can probably bring many such conversations to mind! You just were not able to "get through" to the person, or the opposite was true. Maybe one of the two of you was listening, but you just did not understand one another.

As Christians, such frustration may be the result of not cultivating the art of listening. This begins with listening to God. If we have learned to hear God through His Word, we have come to realize important elements of listening in order to understand. If we can listen to God, we are able to listen to our fellow men.

First, we realize that understanding is often the result of focus. Whether we are studying the Bible, praying, hearing a sermon, listening to family or friends, viewing a movie, or a list of other things, our attention needs to be focused. Admittedly, this can be difficult to achieve. Distractions seem to flood our lives at the most inopportune times. But how often are such distractions a result of unnecessary additions to our lives? Have we put rugged mountains in our paths? Do we find ourselves struggling to climb those mountains before we can focus on what we truly are seeking on the other side? Perhaps we are in need of a refocusing on what is truly important, along with the discarding of what is not truly important. When this happens we will begin to walk a path that will provide more opportunities to listen in order to understand. I believe our relationships with God and those we love will deepen as a result.

The second element of understanding is patient contemplation. Some may call this meditation, which is a thoroughly biblical practice when we are meditating on Scripture. But whether we are contemplating Scripture, or what our children may have just said, our objective is to understand. Again, this also can be difficult to achieve. Because of the ways in which pop culture has permeated our lives, we have grown accustomed to immediate gratification.^[5] This isn't surprising in

light of the fact that most of what fills our ears and eyes doesn't require much, if any, patient contemplation. In fact, the things we tend to hear and see would be considered failures if we didn't respond immediately. Such pressures are indicative of the struggles of Christians in the world. According to Scripture, this will be true until Jesus returns. As a result, the Christian community is in need of those who are willing to do the hard work of patient contemplation. There is too much at stake to do otherwise.

The third element of listening in order to understand concerns the application of what is heard. When we have listened carefully enough to focus and contemplate we then are ready to use what has been heard. This is a crucial element of a Christian worldview, because in the New Testament “. . . the only marks to distinguish true hearing from purely physical hearing are faith (Matt. 8:10; 9:2; 17:20 etc.) and action (Matt. 7:16, 24, 26; Rom. 2:13 etc.).”^{6} As Jesus said, “. . . everyone who hears these words of Mine, and acts upon them, may be compared to a wise man, who built his house upon the rock” (Matt. 7:24). Let's aspire to be considered among the wise. God will be glorified because He will have something to say through us.

Listening to the World Around Us

You are sitting in your doctor's office waiting to see him about a persistent cough you have had for more than two weeks. As you are thumbing through a magazine you are suddenly startled by an advertisement that proclaims, in very large letters: "YOU ARE THE C.E.O. OF YOUR LIFE!" Then you begin to read the fine print at the bottom of the ad, which states: "Think about it. Your life is like a business. It makes sense that you're the one in charge." You are thinking about it, and you do not agree. Why? Because you have been "listening" to the world around you and you realize that your world view does not fit with what you consider to be a brazen claim. You are not the C.E.O. of your life; God is. Your mental and spiritual sensitivity meter is working properly.

This fictitious scenario illustrates one of the common ways our Christian worldview guides us as we “listen” to the world around us. Many ideas are being shared in that world and many of them are contrary to Christian thought. Stephen Eyre refers to those ideas as “dragons.” He believes these are cultural values that “. . . are particularly strong and absolutely deadly for the church.” [\[7\]](#) Eyre identifies six of them.

The first dragon is *Materialism*. Matter is all that matters; “I am what I own.” Jesus said, “. . . do not be anxious for your life, as to what you shall eat, or what you shall drink; nor for your body, as to what you shall put on. Is not life more than food, and the body than clothing?” (Matt. 6:25)

The second dragon is *Activism*. Life is to be filled with action; “I am what I do,” or “I am what I produce.” God said, “Cease striving and know that I am God; I will be exalted among the nations, I will be exalted in the earth” (Ps. 46:10).

The third dragon is *Individualism*. We can depend on no one but ourselves; “I am self-sufficient.” The apostle Peter wrote these memorable words to people, not just an individual: “. . . you are a chosen race, a royal priesthood, a holy nation, a people for God’s own possession . . .” (1 Pet. 2:9).

The fourth dragon is *Conformism*. Recognition by others is a necessity; “I am who others recognize me to be.” Jesus warned His disciples: “Beware of practicing your righteousness before men to be noticed by them; otherwise you have no reward with your Father who is in heaven” (Matt. 6:1).

The fifth dragon is *Relativism*. It doesn’t matter what you believe, as long as you believe something; “I am whatever I choose to believe.” Jesus declared that what we believe about Him is what ultimately matters when He said, “I am the way, and the truth, and the life; no one comes to the Father, but through Me” (John 14:6).

The sixth dragon is *Secularism*. Religion is all right in its place; “I am sufficient

without God." Jesus said we are not sufficient unless we have Him: "I am the vine, you are the branches; he who abides in Me, and I in him, he bears much fruit; for apart from Me you can do nothing" (John 15:5).

Are we listening to the dragons, or to the Word of God? May the Lord guide us as we listen to the world around us with His ears.

Listening to the Non-Christian

My ministry experiences include the privilege of travelling to the beautiful country of Slovenia. While in this formerly communist state I was invited to speak to older high school students in their classes. (Yes, they spoke and understood English very well.) After one of these classes I engaged in conversation with several young people who were especially curious about the issues I had raised about the subject of worldviews. As I listened closely to what they were saying I realized they might have been using certain terms without much knowledge of what they mean. One of those terms was the word atheist. Some of them claimed they were atheists. So I gently asked if they understood the implications of the word by using an illustration that got their attention. Then I asked if they knew of the word agnostic. After they indicated they had not heard of the word I explained it to them. Immediately they responded by asserting that the word agnostic described them more accurately than atheist. From that point in our conversation I was able to share the gospel, the answer to their agnosticism.

As you can imagine, that incident is a joyous memory in my life. But what if I had not listened carefully, not only to what the students were saying, but what they did not say? I believe that if I had not focused my attention in order to contemplate their comments and questions, I would not have had their attention as I did.

When we are listening carefully to the non-Christian we are winning an opportunity to be heard by him. There are times when evangelism can be a matter

of listening, and then telling. Here are two suggestions that can help in developing the art of listening to the non-Christian.

First, listen for what the person presupposes is true. For example, the actor Brad Pitt is quoted as saying, “I have a hard time with morals. All I know is what feels right. What’s more important to me is being honest about who you are.” [\[8\]](#) If you were listening to him say these things you may have wanted to encourage him to consider the implications of his statements. How would he react if someone “felt like” stealing his car or robbing his house? You also could ask him if Charles Manson was being honest about himself when he committed murder. Brad Pitt’s presuppositions about morality cannot be sustained. He needs something greater than his feelings and a vague sense of honesty.

Second, listen for what is not said. You may hear a lot of assertions, but what are the crucial elements you do not hear? Imagine you are listening to a non-Christian friend as he has a tirade about the hypocrisy of the Christians he knows (you excepted, of course). It suddenly occurs to you to ask what is behind his anger. He then becomes increasingly agitated as he tells you someone in a church rejected him and defamed his family when he was younger. Now you can begin to build up what had been torn down in your friend’s life, even though a lot of patience may be required.

People need to be heard. May God grant us the wisdom to listen. In the process may He grant us the privilege of carrying His wondrous message to those who will hear.

Notes

1. W. Bingham Hunter, *The God Who Hears* (Downers Grove, IL: InterVarsity, 1986).
2. Leland Ryken, James C. Wilhoit, Tremper Longman III, gen. eds., “Ear, Hearing,” in *Dictionary of Biblical Imagery* (Downers Grove, IL: InterVarsity,

1998).

3. Ibid.

4. Gene Edward Veith, Jr., *Reading Between the Lines* (Wheaton, IL: Crossway, 1990), 18.

5. See my essays on the subjects of [Television](#) and [Slogans](#).

6. Gerhard Kittel, akouw, in *Theological Dictionary of the New Testament*, Vol. I, ed. Gerhard Kittel, trans. and ed. Geoffrey W. Bromiley (Grand Rapids, MI: Eerdmans, 1964), 220.

7. Stephen D. Eyre, *Defeating the Dragons of the World* (Downers Grove, IL: InterVarsity, 1987), 14. Much of the material in this section comes from this book.

8. Brad Pitt, quoted in *Ladies Home Journal* (March 1999), 46.