Four Killer Questions: Power Tools for Great Question-Asking

Sue Bohlin provides helpful information for use in helping sharpen the question-asking skills of fellow believers as well as in evangelism. These "understanding questions" help Christians sharpen their biblical worldview and help unbelievers delve into the inconsistencies of their own worldview.



Dr. Jeff Myers of Bryan College and Summit Ministries shares our passion for helping others develop a biblical worldview. One of the tools he offers in developing critical thinking skills is how to use the right question at the right time.

He suggests four "killer questions" to help anyone think critically.{1} The first question is, *What do you mean by that?* In other words, define your terms. The second question is, *Where do you get your information?* The third is, *How do you know that's true?*, and the fourth killer question is, *What if you're wrong?*

Dr. Myers tells this story:

"A friend took a group of third graders to the Denver Museum of Natural History.

"Before he took them inside, he knelt down on their level and said, 'Kids, if anybody in this museum tells you anything, I want you to ask them, *how do you know that's true?*' Giving this question to a third grader is the intellectual equivalent of giving them a surface-to-air missile. These kids walked into the museum; all they knew was, Ask: *How do you know that's true?*

“A paleontologist was going to show them how to find a fossil. Apparently they had intentionally buried a fossil down in the soil sample and she said, ‘We’re going to find it.’ Very clever, right? No, not with this crowd. ‘Cause they started asking questions like, ‘Well, how do you know there’s a fossil down in there?’ ‘Well, because we just know there’s a fossil down there.’ ‘Why do you want to find it?’ ‘Well, because we want to study it.’ ‘Why do you want to study it?’ ‘We want to find out how old it is.’ Well, how old do you think it is?’ ‘About 60 million years old.’

“‘Lady, how do you know that is true?'”

“She patronized them. She said, ‘Well, you see, I’m a scientist, I study these things, I just know that.’ They said, ‘Well, how do you know that’s true?’ Anytime she said anything at all they just asked, ‘How do you know that’s true?’ What happened next proves that truth is stranger than fiction. She threw down her tools, glared at these children, and said, ‘Look, children, *I don’t know, OK?* I just work here!'”{2}

Question #1: What do you mean by that?

The first question is, *What do you mean by that?* You want to get the other person to define his terms and explain what he is saying. If you don’t make sure you understand what the other person means, you could end up having a conversation using the same words but meaning very different things.

When I was a new believer, I was approached on the street by some people collecting money for a ministry to young people. I asked, naively, “Do you teach about Jesus?” They said, rather tentatively, “Yesss. . . .” I gave them some money and asked for their literature (which was in the reverse order of what I should have done). Only later did I learn that they did indeed teach about Jesus—that He was the brother of Satan! I wish I had had this first killer question back then. I would have asked, “What do you teach about Jesus? Who is He to you?”

Get the other person's definition. Let's say you're talking to a neighbor who says, "I don't believe there is a God." Don't quarrel with him: "Oh yes there is!" "No, there's not." Second Timothy 2:24-25 says not to quarrel with anyone. Just start asking questions instead. "What do you mean by 'God'? What's your understanding of this God who isn't there?" Let him define that which does not exist! You may well find out that the god he rejects is a mean, cold, abusive god who looks a lot like his father. In that case, you can assure him that you don't believe in that god either. The true God is altogether different. If it were me, at this point I wouldn't pursue the existence of God argument, but rather try to understand where the other person is coming from, showing the compassion and grace of God to someone bearing painful scars on his soul.

Let's say someone says she is for a woman's right to choose abortion. You can ask, "What do you mean by 'woman'? Only adult women? What if the baby is a girl, what about her right to choose? What do you mean by 'right'? Where does that right come from?" Do you see how asking *What do you mean by that?* can expose problems in the other person's perspective?

Question #2: Where do you get your information?

The question *Where do you get your information?* is particularly important in today's culture, where we drown in information from a huge array of sources. Information is being pumped at us from TV, radio, music, Websites, email, blogs, billboards, movies, and conversations with people who have no truth filters in place at all. Consider the kind of responses you could get to the question, *Where do you get your information?*

"I heard it somewhere." Well, how's that for reliable? Follow with another killer question, *How do you know it's true?*

"Everybody says so." That may be so, but is it true? If you

say something loud enough, often enough, and long enough, people will believe it's true even if it isn't. For example, "everybody says" people are born gay. Doesn't everybody know that by now? That's what we hear, every day, but where is the science to back up that assertion? Turns out, there is none. Not a shred of proof that there is a gay gene.

Someone else may say, "I read it somewhere." So ask, in a legitimate newspaper or magazine? Or in a tabloid? Elvis is not alive, and you can't lose twenty-five pounds in a week. You might have read it somewhere, but there is a word for that kind of writing: *fiction*.

Did you see it on the internet? That could be a single individual with great graphics abilities pumping out his own totally made-up stuff. Or it could be a trustworthy, legitimate website like Probe.org.

Did you see it on TV? Who said it, and how trustworthy is the source? Was it fact, or opinion? Be aware of the worldview agenda behind the major media outlets. Former CBS reporter Bernard Goldberg exposed the leftist leanings of the media in his book *Bias: A CBS Insider Exposes How the Media Distort the News*. Most of what you see on TV is what the Bible calls "the world," and we are to be discerning and skeptical of the values and information it pumps out.

Don't be fooled by someone sounding confident and self-assured. Many people feel confident without any basis for feeling that way. Ask, *Where do you get your information?* It's a great killer question.

Question #3: How do you know that's true?

The third killer question is, *How do you know that's true?* This is probably the most powerful question of them all. It puts the burden of proof on the other person.

Most people aren't aware of what they assume is true; there's

simply no other way to see the world. They often believe what they believe without asking if it's true, if it aligns with reality. If you respectfully ask killer questions like *How do you know that's true?*, all of a sudden it can begin to occur to folks that what they believe, they believe by faith. But where is their faith placed?

Sometimes, the kindest thing we can do for people is gently shake up their presuppositions and invite them to think.

The reigning philosophy in science today is materialism, the insistence that the physical universe is all that exists. Something is only real if it can be measured and quantified. We need to ask, *How do you know* there is nothing outside the matter-space-time-energy continuum? *How do you know* that the instruments of physical measurement are the only ones that matter? *How do you know* there isn't something non-physical, which cannot be measured with physical measuring tools? If all you have is a ruler, how do you measure weight? (And if all you have is a ruler, and someone wants to talk about weight, it would be easy to deny there is such a thing as weight, only height and length, a lot like the materialists' insistence that since we can't measure the supernatural, it doesn't exist.)

At the heart of the debate over stem cell research is the question of the personhood of a human embryo. Those who insist that it's not life until implantation need to be asked, *How do you know that's true?* It's genetically identical to the embryo ten minutes before implantation. How do you know those are only a clump of cells and not a human being?

Postmodern thought says that no one can know truth. This philosophy has permeated just about every college campus. To the professor who asserts, "No one can know truth," a student should ask, *How do you know that's true?* If that sounds slightly crazy to you, good! A teacher who says there is no truth, or that if there is, no one can know it, says it

because he or she believes it to be true, or they wouldn't be saying it!

We get hostile email at Probe informing us of how stupid and biased we are for believing the Bible, since it has been mistranslated and changed over the centuries and it was written by man anyway. When I ask, "How do you know this is true?", I don't get answers back. Putting the burden of proof on the other person is quite legitimate. People are often just repeating what they have heard from others. But we have to be ready to offer a defense for the hope that is in us as well.{3} Of course, when we point to the Bible as our source of information, it's appropriate to ask the killer question, "How do you know that's true?" Fortunately, there is a huge amount of evidence that today's Bible is virtually the same as the original manuscripts. And there is strong evidence for its supernatural origins because of things like fulfilled prophecy. Go to the "Reasons to Believe" section of Probe.org for a number of articles on why we can trust that the Bible is really God's word.

There are a lot of mistaken, deceived people who believe in reincarnation and insist they remember their past lives. Shirley MacLaine claims to have been a Japanese Geisha, a suicide in Atlantis, an orphan raised by elephants, and the seducer of Charlemagne.{4} Here's where this killer question comes in. If you lose your life memories when you die, *how do you know* your past lives are real? When you're born into a new body and your slate is wiped clean, *how do you know* it's you?

So many people have embraced a pragmatic, expedient standard of, "Hey, it works for me." "It works for me to cheat on my taxes, as long as I don't get caught." "It works for me to spend hours on porn sites late at night since my wife doesn't know how to check the computer's history." "It works for me to keep God in his corner of the universe while I do my own thing; I'll get religious later in life." Well, *how do you know* it works? You haven't seen the whole, big picture. You

can’t know the future, and you can’t know how tomorrow’s consequences will be reaped from today’s choices.

Let me add a caveat here. The underlying question behind *How do you know that’s true?* is really, “Why should I believe you?” It can be quite disconcerting to be challenged this way, so be sure to ask with a friendly face and without an edge in your voice.

Question #4: What if you’re wrong?

One benefit of this question is that it helps us not to “sweat the small stuff.” There are a lot of issues where it just doesn’t matter a whole lot if we’re wrong. If you’re agonizing over a restaurant menu, trying to figure out the best entree, what if you’re wrong? It doesn’t matter. You can probably come back another time. If you can’t, because you’re traveling and you’ll never have another chance, is it going to wreck your life? Absolutely not.

Many of our youth (and, sadly, adults as well) believe that having sex is just part of being social. Many of them believe that sex qualifies as recreation, much like going to an amusement park. They need to be challenged: *What if you’re wrong?* Besides the high probability of contracting a number of sexually transmitted diseases, there is the ongoing heartache of the discovery that “casual” sex isn’t, because of its lasting impact on the heart.

The ultimate question where this matters is, *What do you believe about God?* What do you do with Jesus’ statement “I am the way, the truth, and the life; no one comes to the Father except by Me”?{5} What if you believe there is no God, or that you can live however you want and God will let you into heaven because you’re not a mass murderer? We need to ask, *What if you’re wrong?* You will be separated from God forever!

It’s only fair for Christ-followers to ask that of ourselves.

What if *we're* wrong? What if we're actually living an illusion that there is a God and a purpose to life? I would say, "You know what? I still lived a great life, full of peace and purpose and fulfillment. Ultimately, if there were no God, it wouldn't matter—nothing would matter at all!—but I still loved my life. Either way, if I'm right or I'm wrong, I win."

These four killer questions are powerful to spark meaningful conversation and encourage yourself, and others, to think critically. Use them wisely, be prepared for some interesting conversations . . . and have fun!

Notes

1. Our fellow worldview apologist Bill Jack of Worldview Academy (www.worldview.org) has also popularized these "killer questions," but they go back all the way to Socrates.
2. "Created Male and Female: Biblical Light for a Sexually Darkened World" conference sponsored by the International Council for Gender Studies, October 10-12, 2003.
3. 1 Peter 3:15.
4. www.fortunecity.com/emachines/e11/86/duncan2.html
5. John 14:6.

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Making a Defense

Rick Wade explores the meaning of the word "defense" in 1 Peter 3:15, suggesting that all Christians can do what Peter is urging us to do in defending our faith.

Apologetics has grown into a very involved discipline over the last two millennia. From the beginning, Christians have sought to answer challenges to their claims about Jesus and

complaints and questions about how they lived. Those challenges have changed over the years, and apologetics has become a much more sophisticated endeavor than it was in the first century.



The Scripture passage most often used to justify apologetics is 1 Peter 3:15: "In your hearts honor Christ the Lord as holy, always being prepared to make a defense to anyone who asks you for a reason for the hope that is in you; yet do it with gentleness and respect." This verse is probably used so often because it sounds like marching orders. Other Scriptures show us defense in action; this one tells us to do it.

The word translated "defense" here is *apologia* which is a term taken from the legal world to refer to the defense a person gave in court. It is one of several words used in Scripture that carry legal connotations. Some others are *witness*, *testify* and *testimony*, *evidence*, *persuade,* and *accuse*.

Something that scholars have noticed about Scripture is the presence of a kind of trial motif in both Old and New Testaments, what one New Testament scholar calls the "cosmic trial motif."{1} There is a trial of sorts with God on one side and the fallen world on the other. The use of legal terminology isn't merely coincidental.

Think about the arguments you've heard presented by apologists that are philosophical or scientific or historical. The core issue of apologetics is generally thought as being truth.{2} While all this fits with what Peter had in mind, I believe there was something deeper and wider behind his exhortation.

In short, I think Peter was concerned with two things: faithfulness and speaking up for Christ. He wanted Christians to acknowledge and not deny Christ. And, as we'll see later, Jesus said demands for a defense were to be seen as opportunities to bear witness. Defense in the New Testament

doesn’t function separately from proclaiming the gospel.

The Old Testament Background

As I noted earlier, there is a kind of cosmic trial motif running through Scripture, or what we might call a “forensic theme,” which provides a background for understanding Peter’s exhortation. One thing that will help us think about defense and witness in the New Testament is to look at the trial motif in the Old Testament.

Bible scholar A. A. Trites notes the frequency with which one encounters lawsuits or controversy addressed in a legal manner in the Old Testament such as in the book of Job and in the prophets. On occasions of legal controversy, witnesses were the primary way of proving one’s case. They were not expected to be “merely objective informants,” as we might expect today.{3} The parties involved “serve both as witnesses *and* as advocates,” Trites says. “It is the task of the witnesses not only to attest the facts but also to convince the opposite side of the truth of them (Isaiah 41:21-4, 26; 43:9; 51:22; cf. Gen. 38:24-6).”{4}

Especially notable in the Old Testament is the controversy between Yahweh and the pagan gods, represented by the other nations, recorded in Isaiah chapters 40-55. “The debate is over the claims of Yahweh as Creator, the only true God and the Lord of history (40:25-31; 44:6-8; 45:8-11, 21),” says Trites.{5} Yahweh brings charges and calls the nations to present their witnesses, and then calls Israel to be His witness. A representative passage, which I’ll leave you to look up for yourself, is Isa. 43:9-12.

Since the other nations have nothing to support their case on behalf of their gods, they lose by default. By contrast, Israel *has* witnessed the work and character of Yahweh.

The New Testament: John and Luke

As I continue to set the context for understanding 1 Peter 3:15, I turn now to look at defense in the New Testament.

The apostles had a special role to fulfill in the proclamation of the gospel because they were eyewitnesses to the events of Jesus' life. Trites says that they "were to be Christ's advocates, serving in much the same way that the witnesses for the defendant served in the Old Testament legal assembly."{6} Beyond giving the facts, they announced that Jesus is Lord of all and God's appointed judge, and they called people to believe (see Acts 10:36; cf. 2:36-40; 20:21).{7}

I spoke above about the controversy recorded in Isaiah 40-55 between Yahweh and the nations and their gods. This "lawsuit" continues in the Gospels in the conflict between Jesus and the Jews. New Testament scholar Richard Bauckham writes, "It is this lawsuit that the Gospel of John sees taking place in the history of Jesus, as the one true God demonstrates His deity in controversy with the claims of the world."{8} Multiple witnesses are brought forth in John's Gospel. In chapter 5 alone Jesus names His own works, John the Baptist, God the Father, and the Old Testament. And there are others, for example the Samaritan woman in chapter 4, and the crowd who witnessed the raising of Lazarus in chapter 12.

This witness extends beyond simply stating the facts. As in the Old Testament, testimony is intended to convince listeners to believe. The purpose of John's Gospel was to lead people to belief in Christ (20:30-31).

The concept of witness is important for Luke as well; obviously so in the book of Acts, but also in his Gospel. In Luke 24 we read where Jesus told His disciples, "Thus it is written, that the Christ should suffer and on the third day rise from the dead, and that repentance and forgiveness of sins should be proclaimed in his name to all nations,

beginning from Jerusalem. You are witnesses of these things. And behold, I am sending the promise of my Father upon you. But stay in the city until you are clothed with power from on high" (24:45-49). Here we have a set of events, a group of witnesses, and the empowerment of the Spirit.

The New Testament: Luke and Paul

It was a dangerous thing to be a Christian in the first century, just as it is in some parts of the world today. Jesus warned His disciples, "they will lay their hands on you and persecute you, delivering you up to the synagogues and prisons." Listen to what He says next: "This will be your opportunity to bear witness. Settle it therefore in your minds not to meditate beforehand how to answer" (Lk. 21:12-14). "How to answer" is the word *apologia,* the one Peter uses for "make a defense" in 1 Peter 3:15.

It's important to keep the central point of this passage in Luke in view. What Jesus desired first of all were faithful witnesses. The apostles would face hostility as He did, and when challenged to explain themselves they were not to fear men but God, to confess Christ and not deny Him. This warning is echoed in 1 Peter 3:14-15. Jesus' disciples would be called upon to defend their actions or their teachings, but their main purpose was to speak on behalf of Christ. Furthermore, they shouldn't be anxious about what they would say, for the Spirit would give them the words (Lk. 12:12; 21:15). This isn't to say they shouldn't *learn* anything; Jesus spent a lot of time teaching His followers. It simply means that the Spirit would take such opportunities to deliver the message He wanted to deliver.

Witness and defense were the theme of Paul's ministry. He said that Jesus appointed him to be a witness for Christ (Acts 22:15; 26:16; see also 23:11). As he traveled about, preaching the gospel, he was called upon to defend himself before the

Jews in Jerusalem (Acts 22 and 23), before the governor, Felix, in Caesarea (chap. 24), and before King Agrippa (chap. 26).

Toward the end of his life when he was imprisoned in Rome, Paul told the church in Philippi, "I am put here for the defense of the gospel (1:16; cf. v.7). That claim is in the middle of a paragraph about preaching Christ (Phil. 1:15-18).

In obedience to Jesus, Paul was faithful to confess and not deny. Although he was called upon to defend *himself* or his *actions*, he almost always turned the opportunity into a defense and proclamation of the *gospel.*

1 Peter

Finally I come to 1 Peter 3:15. What is the significance of what I've said about the trial motif in Scripture for this verse?

A key theme in 1 Peter is a proper response to persecution. Christians were starting to suffer for their faith (3:8-4:2). Peter encouraged them to stand firm as our Savior did who himself "suffered in the flesh," as Peter wrote (4:1).

After exhorting his readers to "turn away from evil and do good" (1 Pet. 3:11), Peter says,

> Now who is there to harm you if you are zealous for what is good? But even if you should suffer for righteousness' sake, you will be blessed. Have no fear of them, nor be troubled, but in your hearts honor Christ the Lord as holy, always being prepared to make a defense to anyone who asks you for a reason for the hope that is in you; yet do it with gentleness and respect, having a good conscience, so that, when you are slandered, those who revile your good behavior in Christ may be put to shame (3:13-16).

The main point of this passage is faithfulness: faithfulness in righteous living, and faithfulness in honoring Christ and speaking up when challenged.

So how does the idea of witness fit in here? I submit that Peter would have remembered Jesus' instructions to turn demands for a defense into opportunities to bear witness. Remember Luke 21:13? Peter did this himself. When he and John were called before Caiaphas, as we read in Acts 4 and 5, rather than deny Jesus as he did when Jesus was on trial (Mk. 14:66-72), Peter faithfully proclaimed Christ not once but twice. The second time he said, "We must obey God rather than men," and then he laid out the gospel message (Acts 5:27-32; see also 4:5-22).

Sometimes I hear apologists talking about how to put apologetics and evangelism together. While there may be a conceptual distinction between the two, they are both aspects of the one big task of bearing witness for Jesus. The trajectory of our engagement with unbelief ought always to be the proclamation of the gospel even if we can't always get there. As Paul said in 1 Cor. 2:5, our faith rests properly in Christ and the message of the cross, not in the strength of an argument.

Defense and witness are the responsibility of all of us. If that seems rather scary, remember that we're promised, in Luke 12:12, the enabling of the Spirit to give us the words we need.

Notes

1. Richard Bauckham, *Jesus and the Eyewitnesses* (Grand Rapids: Eerdmans, 2006), 389.

2. See for example James K. Beilby, *Thinking About Christian Apologetics* (Downers Grove: InterVarsity, 2011), 20.

3. Allison A. Trites, *The New Testament Concept of Witness*

(Cambridge: Cambridge Univ. Press, 1977), 21.

4. Ibid., 46.

5. Ibid., 45.

6. Ibid., 139.

7. Ibid., 133.

8. Bauckham, *Jesus and the Eyewitnesses*, 387.

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Probe Survey Report #4: Witnessing to Your Faith and the Response

Steve Cable continues to explore Probe's 2020 survey on religious beliefs and practices, examining how people witness to their faith or not, and reasons for both sharing and for not trusting Christ.

1. How Often Do You Witness to Your Faith?

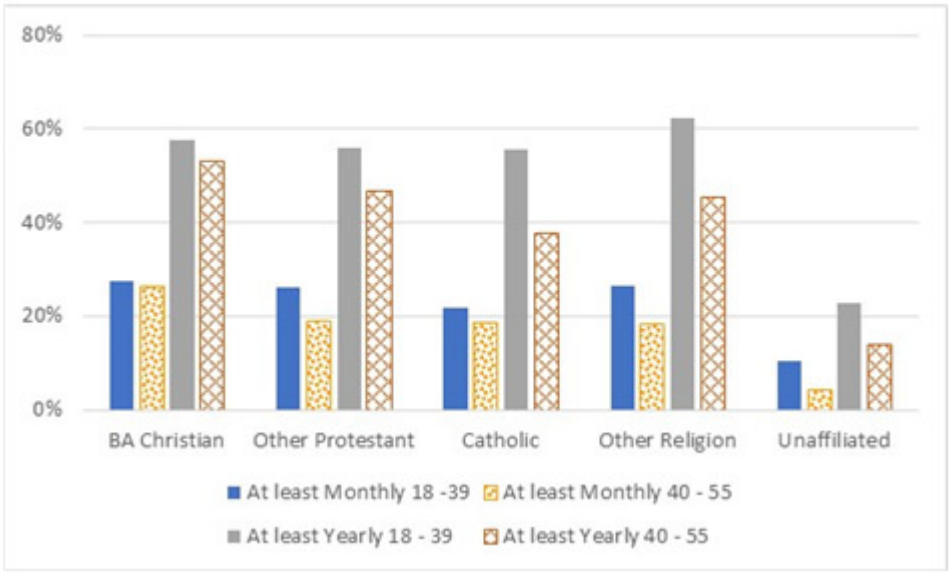
Let's consider the topic of witnessing or sharing your faith with others. In our 2020 survey we asked two questions about this topic. The first question was: *How often do you engage in intentional spiritual conversation with non-believers about your faith with a desire to see them accept it for themselves?* With this question, we wanted to avoid casual mentions of your faith and discussions with no intent at conversion. The

results as shown in the chart below are surprising.

Among Americans ages 18 through 39 who profess an affiliation with some religion, we find that less than 1 out of 5 (20%) of them strongly disagree with the statement that Muhammad, Buddha and Jesus all taught valid ways to God. Yet at the same time almost 6 out of 10 (60%) of them state that they share their faith with an unbeliever at least once a year with the intent of converting them to their belief.

So the majority of American believers (of any faith) must believe that at least for some people with different religious beliefs, it would be better for them to turn from their current belief and accept the tenets of my faith. They want to do this even though they believe that there are multiple ways to God not beyond just their faith.

Figure 1 Witness with a Desire to See Conversion



Looking at the detailed results, all religions except the Unaffiliated showed very similar results: over 20% (1 in 5) of those witnessed at least monthly and about half witnessed at least yearly. So, it would appear that there is a lot of witnessing going on with very few conversions.

Table 1 below shows several estimates as to how many people are the recipients of these "*intentional spiritual conversations*" in a given year. The different levels shown are based on different assumptions as to how often they share with

the same person and how many people they share with in a year consistent with the responses to the survey. More details are provided in the endnotes.

Table 1 Potential

Number of People Shared with by American Adults Ages 18 through 55

Religious Affiliation of Person Sharing with Intent to Convert	Potential number of individuals shared with in one year		
	Low estimate (millions){1}	Nominal estimate (millions){2}	High estimate (millions){3}
Born Again Protestant	27	56	118
Other Protestant	24	50	106
Catholic	25	51	108
Other Religion	15	31	65
Unaffiliated	12	25	52
Total	**103**	**212**	**449**

These results amazed me. If the nominal estimate was truly happening almost 60% of the population would have someone attempting to convert them every year. This topic deserves additional related questions to determine what level of sharing with the intent of conversion is actually happening in America. It may be that most people answering this question are only sharing with one or two family members such as their teenage children or a sibling. Or perhaps, many people think they would do this, but really they do not.

What makes this especially surprising is that Other Protestants and Catholics have a lot more people witnessing than they have holding a Basic Biblical Worldview or actually being involved in their religion. While only about one in ten

(10%) strongly disagree with the statement that Mohammed, Buddha and Jesus all taught valid ways to God, over half (50%) of them are sharing their faith with the intent to convert at least once a year. And, one in five (20%) are sharing monthly or more. If you think that there are multiple ways to heaven, why would you want to go out of your way to convert someone to your religion. Of course, you could be sharing with an Unaffiliated person who needs to choose a valid religion.

Only 4.6% of Other Protestants and 0.7% of Catholics have a Basic Biblical Worldview, but almost half of them say they intentionally witness to their faith at least yearly. When they engage in a conversation with the intent of having this other person accept their faith for themselves, WHAT IS THIS FAITH THEY ARE TRYING TO GET THE OTHER PERSON TO ACCEPT? These results do suggest that most people desire more people to think like them when it comes to religion.

In a similar vein, less than 1 in 10 (10%) Catholics and Other Protestants say they pray daily, attend church at least monthly, read the Bible weekly and say their faith is important in their daily life. So, the question remains, “What are they witnessing to???”

In contrast, only 29% of Born Again Christians have a Basic Biblical Worldview while well over half of them report intentional witnessing at least once a year. But at least BAC’s have something to witness to. Those Born Again Christians with a Basic Biblical Worldview report that almost two thirds (63%) of them share their faith at least once a year. This level is only a few percentage points higher than that for Born Again Christians as a whole.

How Should We Respond?

If the number of people sharing their faith is actually consistent with the answers to this question, then we know that the percentage of people actually converting as a result

of their witness is very small. Otherwise, we would have many people toggling back and forth between different professed religions.

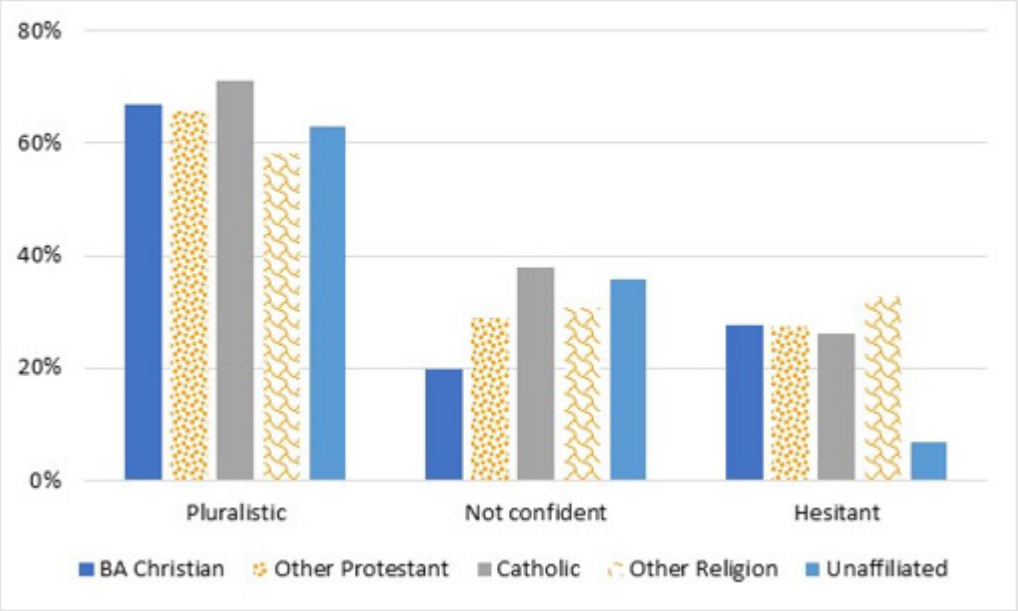
Among Born Again Christians, we project they are sharing their faith with between 25 million and 100 million nonbelievers. However, they are sharing ineffectively with the number being shared with far exceeding the growth rate of evangelicals in America. So, pastors and parachurch organizations need to up their game in training their people to share the good news of Christ. BAC’s need to understand and practice the following:

1. Bathe their unsaved acquaintances in prayer asking God to bring to a clear feeling of need
2. Recognize their call to effectively share the gospel looking for opportunities to share
3. Understand how to build bridges spanning the gaps of understanding for those with different worldviews
4. Clearly explain the wonderful gift purchased for us through Jesus’ death and resurrection
5. Unapologetically ask for a response to the good news shared with others
6. Realize that they should not be discouraged by a lack of interest of the lack of a positive response

2. What Keeps You From Communicating Your Religious Belief?

We also asked the question: "When I refrain from communicating my religious belief with someone, it's usually because:"{4}

Figure 2 Reason for Refraining from Witnessing Americans 18 through 39



1. They can get to heaven through their different religious belief. [Pluralism]
2. We shouldn't impose our ideas on others. [Pluralism]
3. The Bible tells us not to judge others. [Pluralism]
4. It just doesn't seem to be that important and I don't want to risk alienating them. [Not confident]
5. I'm not confident enough in what I believe. [Not confident]
6. I'm waiting for a better opportunity. [Hesitant]

For the chart in Figure 2, we grouped these responses into three sets:

- **Pluralism** – There are other ways besides my way and I don't need to impose my way on others (responses 1, 2 and 3)
- **Not confident** – Not confident that what I have to share is important to them and/or not confident that what I believe is true (responses 4 and 5)
- **Hesitant** – No rush, I can probably find a better time (response 6)

As seen in the chart, the level of respondents selecting each

set of reasons for refraining are consistent across all religious beliefs. At first glance, this may seem surprising. But in a culture where pluralism is a dominant part of all religious groups, it begins to make sense. And the pluralistic reasons were dominant, attracting around two thirds of the population across all religious groupings.

For Born Again Christians, lack of confidence in what they believe is less of an issue than for other groups. And we see that the Unaffiliated are much less likely to be hesitant waiting for a better time at around 5% of all Unaffiliated. But note that most of the other groups had less than 25% say that they were hesitant.

Looking at both of the charts, we see that (even with a lot of people saying they sometimes used excuses to avoid the subject) a majority of people of any religious group (not including the unaffiliated) share with someone with a desire to recruit them at least once a year. I would suspect that most of these people are sharing with a family member or close friend. However, we did not ask the question so that is only reasonable speculation.

How Should We Respond?

If you are a church leader or a person who desires to see Christians sharing the good news of Jesus with those who need to know, how should you respond to this data on self-identified barriers to sharing with others?

On the most common reasons (which indicate a belief that other people don't really need to know about salvation through faith in Jesus), we need to make the exclusive role of Jesus Christ in any hope of salvation a recurring and prominent theme in our teaching. This is not a topic to tiptoe gingerly around. Rather, we need to boldly proclaim, "There is salvation in no other name under heaven other than the name of Jesus Christ." God would not have planned from before the beginning of time

to sacrifice himself on the cross for our salvation if there were any other means to reconcile sinful men and women to Himself. God will not force reconciliation on us. We can choose to reject His grace. But as Paul tells us in Romans, “How are they to believe in one they have not heard of?” If we think we can slough off our responsibility to tell others, we do not understand the grace of God and our role as citizens of heaven living on this earth.

For those who do not feel confident in their ability, we need to provide training and practice environments for them to learn to share their faith experience. You are telling someone about the most important element of your life; the process that brought you out of death into true life. Help prepare them and put them in a position to share the good news with a mentor alongside them.

3. Why Have You Not Believed In Salvation Through Jesus Christ?

Finally, we wanted to know why people have not accepted the gift of salvation through Jesus Christ. This is really a question on the other side of witnessing. I am including it here, but it could easily be a separate topic.

The question asked was as follows: *What keeps you from believing that salvation is by faith in Jesus Christ alone?*

The following options were given to select from:

1. Don’t believe that God would take upon Himself the penalty for my sin.
2. Salvation is not a gift, it must be earned.
3. I am clearly as good as Christians I know so I should be accepted by God if they are.
4. There is no personal, creator God.
5. Another answer not listed here.
6. Never gave the question any thought.

7. Not applicable, I do believe.

The table below captures the range of answers to this question.

Ages 18 – 39					
	Born Again Protestant	Other Protestant	Catholic	Other Religion	Unaffiliated
Don’t believe that God would take the penalty for my sin	4.1%	13.7%	16.3%	10.6%	5.9%
Salvation is not a gift, it must be earned	15.7%	20.1%	23.8%	22.0%	8.0%
I am clearly as good as Christians I know	11.9%	10.6%	16.2%	12.9%	8.1%
There is no personal, creator God	1.0%	2.8%	2.7%	5.8%	23.9%
Another answer not listed here	6.9%	9.9%	9.3%	21.9%	28.2%
Never gave the question any thought	15.0%	29.7%	16.3%	12.7%	13.5%
Not applicable, I do believe	45.4%	13.3%	15.5%	14.1%	12.5%

The first thing to notice in this table is that less than half of Born Again Protestants selected “Not applicable, I do believe.” This result is odd since one of the questions required to be considered a Born Again Protestant is “The statement that best describes you own belief about what will happen to you after you die is ‘*I will go to heaven because I confessed my sins and accepted Jesus Christ as my savior.*’” Perhaps some of the Born Agains thought we wanted to know what was keeping them away before they surrendered to the lordship of Jesus Christ. Perhaps this is because some of them consider “confessed my sins and accepted” as something they did to earn their salvation. In that case, one could possibly consider answers 2, 5, 6 and 7 as consistent with Born Again

Protestants. Although that would be somewhat of a stretch. That assumption still leaves 17% of BA Protestants whose answers are clearly inconsistent.

Other Protestants are most likely to say, “I never gave the question any thought” or “Salvation must be earned” with only 13% saying they do believe the statement about salvation through faith alone. Catholics are about the same as Other Protestants in saying they believe in salvation through faith alone. The more frequent answers for Catholics being “it must be earned”, “I am clearly as good as Christians I know”, and “never gave the question any thought.”

The most common answer from the Unaffiliated is “another answer not listed here” followed by “there is no personal, creator God”. Those who claim that most “nothing in particulars” are really Christians find little support in that only one in five (20%) say that they do believe in salvation through faith in Jesus.

4. Christianity and Other Major World Religions

One of the things that drives our attitude toward and our approach to witnessing to our faith is how we think Christianity relates to other world religions. In part 2 of this series, we looked at some questions that dealt with believing that multiple religions could offer a workable road to an eternity with God. In this part we will look at what people believe distinguishes Christianity from other world religions if in fact anything does.

We asked our respondents the following question: “*How does Christianity relate to other major world religions?*” The respondents selected from the following choices:

1. Serves the same function with only minor differences
2. Focuses on living after the example of Jesus Christ

3. Teaches that reconciliation with God is a gift of God accessed by faith not by works
4. Promotes love for other people more deeply than other religions
5. Differs based on misconceptions about God and/or history
6. Not sure how it relates

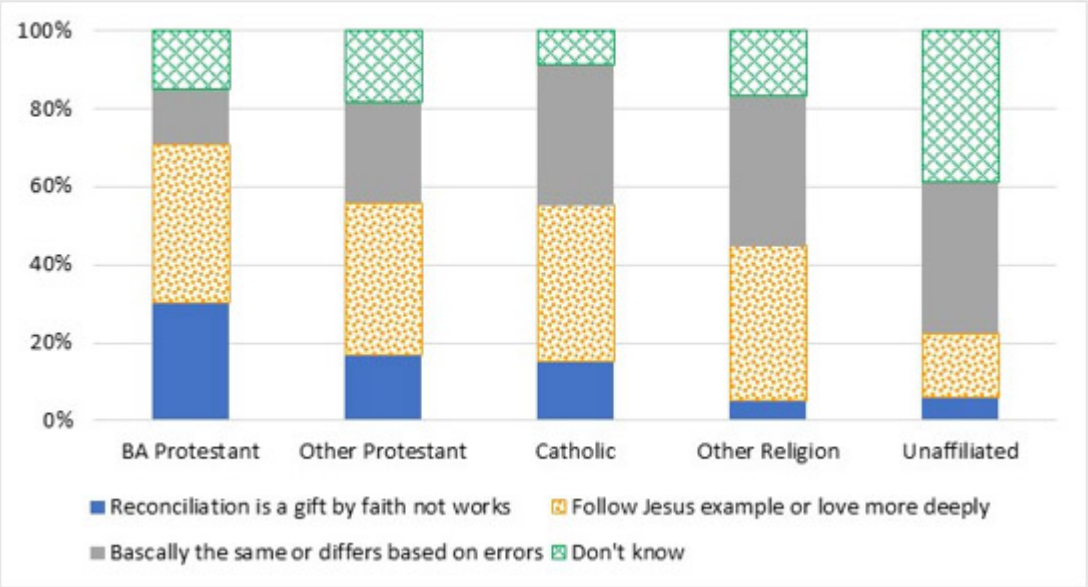
Note that answers 1, 5 and 6 indicate an ignorance about the tenets of Christianity and/or the tenets of other major world religions. As noted earlier, Christianity teaches a way to reconciliation that is very different from other world religions and is not compatible with the reconciliation stories of those other religions.

Answers two and four reflect potential differences between Christianity and other world religions. We do want to follow Christ's example and other world religions would not teach us to do that. Other religions could not promote loving other people more deeply that Christianity does, but some of them might argue that they also promote love for others.

Teaching that reconciliation is a gift of God accessed by faith alone not through works is the greatest substantial difference between Christianity and other world religions. This teaching is significantly
different than the teachings of Islam, Hinduism, Buddhism, Judaism, and others.

The results are charted in the graph to the right. First, notice the interesting result

Figure 3 How Does Christianity Relate to Other Religions
Ages 18 - 39



that only about 30% of Born Again Protestants selected 'reconciliation is a gift' while 40% selected following Jesus' example or love others more deeply. As noted above, this second answer is not inconsistent with the concepts of Christianity but is not as fundamental as the first. However, selecting this answer over reconciliation is a gift' is consistent with what we saw earlier: 70% of Born Again Christians are not exclusivists.{5}

Other Protestants and Catholics have less than one in five that selected 'reconciliation is a gift' and the total selecting answers 1 and 2 is slightly over one half. Thus, almost half of them selected answers showing ignorance of or disbelief in the basic tenets of Christianity.

The results for the Unaffiliated shows their total disregard for salvation by grace and any substantial difference between Christianity and other religions.

5.Summary of Key Results

Among Americans ages 18 through 39 who profess an affiliation with some religion, we find that less than 1 out of 5 (20%) of them strongly disagree with the statement that Muhammad,

Buddha and Jesus all taught valid ways to God. Yet at the same time almost 6 out of 10 (60%) of them state that they share their faith with an unbeliever at least once a year with the intent of converting them to their belief.

So the majority of American believers (of any faith) must believe that at least for some people with different religious beliefs, it would be better for them to turn from their current belief and accept the tenets of my faith. They want to do this even though they believe that there are multiple ways to God beyond just their faith.

We also discovered that Born Again Christians are not really more likely that other religious groups to share their faith with the purpose to convert. Born Again Christians with a Biblical Worldview are only marginally more likely to share with the purpose to convert at least yearly as Born Again Christians as a whole (63% vs. 57%).

Amazingly, one could project that nominally about 212 million Americans a year would be the recipients of these spiritual conversations with the intent to convert. However, if almost all of these
conversations were with the same person it might represent as few as 34 million Americans which could be primarily the children and relatives of the person sharing their faith. We cannot know for sure without asking more questions.

Conversely, when asked what makes them refrain from sharing their faith, almost 70% of Born Again Christians selected a reason that indicated they believed that the other person did not really need to know; a universalist belief where all religious beliefs lead to heaven.

About one out of seven (14%) of adults under age 40 who **are not** Born Again Protestants believe that salvation is by faith in Jesus Christ alone. This small number is true for Other Protestants, Catholics and Other Religions. This same group of

religious affiliates has about 1 in 3 who belief that salvation is a result of good works and is earned or rewarded on a curving scale.

Less than one in three, Born Again Christians selected the redeeming work of God through faith as the key difference between Christianity and other religions. And less than one in five Other Protestants and Catholics selected that answer. Instead, about three out of four (75%) selected love deeply, obey Jesus or Christianity is basically the same as the message of other religions.

Notes

1. Low Estimate: Calculated assuming that those sharing at least monthly on the average shared their faith 12 times per year and those sharing at least yearly but less than monthly shared on the average 1 times per year AND that they shared on the average with the same individual four times.
2. Nominal Estimate: Calculated assuming that those sharing at least monthly on the average shared their faith 18 times per year and those sharing at least yearly but less than monthly shared on the average 2 times per year AND that they shared on the average with the same individual three times.
3. High Estimate: Calculated assuming that those sharing at least monthly on the average shared their faith 24 times per year and those sharing at least yearly but less than monthly shared on the average 4 times per year AND that they shared on the average with the same individual two times.
4. Although most people selected only one answer, on this question they could select multiple answers
5. Exclusivists are those who believe that their religion is the only source of correct teaching concerning our relationship with God. When I get time, I will check out the relationship between those who are exclusivists and those who selected ‘reconciliation is a gift’

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“How Do You Witness to an ‘Ex-Christian’?”

How do you witness to an “ex-Christian” – someone who claims that they tried Jesus Christ and “He didn’t work”?

I would suggest asking gently probing questions in hopes of getting the person’s story. Usually this means they had unrealistic expectations to begin with. It also often means they were expecting a linear kind of “A causes B” relationship, similar to “I drink Red Bull, and I get a buzz of energy” or “I take an antibiotic and I get better.” In our culture, it’s easy to see Christianity as a sort of cosmic vending machine where we put in our “coins” of going to church, reading the Bible, asking God for what we want through prayer, giving money. . . and expecting Him to give us what we want in return.

But biblical Christianity doesn’t work that way, because biblical Christianity is a personal relationship with the living God who is totally other-than, totally different from us; a God who is a gentle shepherd and a consuming fire all at the same time. It requires us to surrender; it requires trustful obedience of One we cannot see, touch, or hear.

No wonder our puny human expectations don’t “work” with this kind of God!

Many times, people who have chunked their faith, or who “tried Jesus and He didn’t work,” have run up against the problem of pain and evil. This is the big issue that is the single biggest stumbling block for most people who have problems with belief in Christ. God allowed something to happen that caused them pain, and they are upset with Him for that. They blame

God for not protecting them from pain and sorrow. And their hurt and disappointment with God deserves to be heard and affirmed. It matters to God, so it MATTERS! And we can be God's channel for communicating that assurance.

So I suggest you ask questions such as, "I'd love to hear your story of how you came to that conclusion." And, "What were you expecting in 'trying Jesus'?"

Really, you're asking for help in understanding the underlying heart issue, and then be sure to express a sincere concern for whatever they tell you.

Hope this helps!

Sue Bohlin

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"What Resources Can Help Me Witness to Hindus?"

Please could you send me details about how to share my Christian faith with Hindu friends and any literature that I could use with them. At present I am running a large parent toddler group here in the UK [United Kingdom] and many Indian Hindus are coming and I need some good literature and advice on how to share Jesus with them. If you can help me please reply.

Thanks for your letter. One of the most useful resources I've found for this purpose is *The Compact Guide to World Religions*. This book not only includes chapters on the history and doctrine of various religions (including Hinduism), but it

also includes helpful suggestions on how to share the gospel with such people.

Helpful articles on the Probe site include "Hinduism" and "Do All Roads Lead to God?"

Of course, by far the most important thing you can do is pray for these people, show them the love of Christ, and offer them peace and rest in their hearts through the forgiveness of sins by faith in Christ Jesus.

Hope these resources are helpful to you. Blessings to you in your ministry!

Michael Gleghorn

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